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5510 Research Park Drive
P.O. Box 259038
Madison, WI 53725-9038
608.274.1820 | FAX 608.274.8554 | www.wha.org

Testimony Before the Assembly Committee on Health COVID-19 Legislation – Assembly Bill 1

Eric Borgerding, President/CEO
Wisconsin Hospital Association

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Chairman Sanfelippo, Ranking Member Subek and members of the Assembly Committee on Health. My name is Eric Borgerding and I am the President/CEO of the Wisconsin Hospital Association (WHA). We appreciate this opportunity to testify.

WHA represents 140 member hospitals and health systems of all shapes and sizes, from all across the state. 2020 marked WHA's 100th anniversary, and we have never been prouder of our team or the members we serve than we have been during this past year. Our team has been working seven days a week for the past ten months to assist Wisconsin's hospitals and health systems, which, under immensely difficult circumstances, have all done a remarkable job for Wisconsin. For everyone in health care this has been and remains the single largest challenge they've ever faced and hopefully ever will face ... and they have unhesitatingly answered the call despite the challenges both inside and outside the walls of their hospitals.

We understand, very well, that this pandemic has been stressful, not just politically, but also among families, businesses, customers, constituents, patients and health care providers. We are mindful of the impacts COVID has had on them all. We have had the honor of being invited to brief both Assembly caucuses on COVID, and are well aware of the differing opinions, policies and politics permeating nearly everything COVID-related, even within your caucuses, yet we have worked extremely hard to find balance and common ground wherever possible, with the goal of moving forward and putting COVID safely behind us as soon as possible.

WHA continues to focus on how we can move forward together, in both public policy and public messaging. On the latter, we have led a diverse coalition from all segments of the economy to share a common message around slowing the spread of COVID-19. WHA, along with the WI Counties Association, Wisconsin Grocers Association, WMC and the Wisconsin Restaurant Association, created the *Stop the COVID Spread!* coalition. The group now counts over 125 organizations as members, including the Green Bay Packer, Milwaukee Brewers and Milwaukee Bucks. Since October, we aired six different safe practices ads on TV, radio and digital platforms that have been viewed, seen or heard an estimated 30 million times. We believe this work, as well as similar efforts by the state and many others, including many of our elected officials, these efforts, along with other factors, have helped slow down the spread of COVID-19 in Wisconsin. We thank many of you and your colleagues

for amplifying that message and we thank so many of the people of our great state for listening. *But we cannot stop now.*

On the public policy front, again, thank you for the legislation that is before us today, and thank you to the Governor for the legislation he has also put forward. WHA and our team remain in daily communication with the Legislature and the Evers' Administration. As evidenced by some of the provisions included in both bills, we appreciate, very much, that the voices of WHA and our members are being heard, and we remain as committed as ever to helping find and craft common ground and moving forward.

To that point, on November 19, I wrote to Governor Evers and leaders in the Senate and Assembly asking for their help and urging them to come together. While the situation in Wisconsin has improved since mid-November, we make no assumptions about where COVID is headed and the pressure on our state's hospital capacity and staff remains. Today, even though we have seen a welcome drop in COVID hospitalizations, they are still three times higher than the daily average this past summer. We must remain vigilant and prepared in our response to this pandemic, and that includes adopting legislation that will allow our state and health care providers to do so.

As noted, we have been in regular dialogue with our state's elected leaders, and are very pleased to see the framework for agreement on important new policies. Initiatives that will help create additional capacity for both COVID and non-COVID care in hospital outpatient settings, provide resources to hospitals when Medicaid patient is ready for discharge but no post-acute care provider is willing or able to take them, and permanently streamline licensure processes for out-of-state providers in good standing. We want to recognize that these proposals received support from Governor Evers, Speaker Vos and Senate Majority Leader LeMahieu - and are now incorporated into AB 1. We ask for your support of these provisions, as well, and believe we can do more.

One of the underappreciated benefits of the pandemic has been expediting, out of necessity, certain temporary regulatory reforms. As time has passed, there has been a realization that many of these reforms are working work well and should either be made permanent or become the basis for more changes.

The most recent example comes from the federal Centers for Medicare and Medicaid Services (CMS), which on November 25 announced new Medicare regulatory and payment flexibilities allowing hospitals to continue providing hospital care in a patient's home, prior to discharge from an inpatient service. CMS believes that their *Acute Hospital Care at Home* program can work well for more than 60 different acute conditions, such as asthma, congestive heart failure, pneumonia and chronic obstructive pulmonary disease (COPD), which can be treated safely at home with proper monitoring and treatment protocols.¹

The purpose of this program is to create additional capacity options for our hospitals by utilizing technology to provide a higher level of care for someone in their home. Besides the surge planning benefits of this model, CMS also recognizes the added benefits of allowing non-COVID patients to be visited by more family members safely at home, and also thus eliminating the risk of virus transmission within the walls of a hospital.

¹ Centers for Medicare and Medicaid Services. (2020, November 25). *CMS Announces Comprehensive Strategy to Enhance Hospital Capacity Amid COVID-19 Surge* [Press Release]. Retrieved from: <https://www.cms.gov/newsroom/press-releases/cms-announces-comprehensive-strategy-enhance-hospital-capacity-amid-covid-19-surge>

This program is not a replacement or substitute for home health care. The program's requirements and quality review processes are extensive, far broader in scope and depth than traditional home health, as they should be for a program that is designed to continue hospital level care in a patient's very own home.

So far, Wisconsin has [two Medicare-approved](#) *Acute Hospital Care at Home* programs, with more likely on the way. Testimony submitted by Marshfield Clinic Health System, one of the state's two CMS-approved programs, describe how the program can help create capacity in surge situations and how patients can benefit from the programs' flexible design today and in the future.

Some Wisconsin hospitals and health systems have been hesitant to implement this federal program due to perceived uncertainty in related state law, and they are eagerly awaiting clarification. The legislation before you provides that clarity, assuring that as hospitals seek innovative ways to expand and improve care that they will not be in conflict with any other state laws or regulations, specifically those associated with home health care agencies.

While many of you know WHA for our advocacy work, since COVID many more have become familiar with our work in health care data. The Wisconsin Hospital Association Information Center (WHAIC) has been a trusted source for health care data and analytics for nearly two decades. WHAIC is the organization that brought us the nationally-acclaimed [WHA COVID-19 dashboard](#); a resource that many of you, like me, check daily, use to track the status of COVID in Wisconsin and have shared on social media with your constituents.

The WHAIC dashboard team collects, proofs and uploads 12 separate data elements from 155 hospitals into the dashboard ... *every single day, including Thanksgiving, Christmas and New Years Day*. Entirely staffed and funded by WHAIC, the COVID dashboard has now been viewed over 830,000 times and has become a trusted, "go to" daily information staple for legislators and many others monitoring the status and impact of COVID in Wisconsin.

The Information Center is regulated under Ch. 153 of the Wisconsin statutes and for over 18 years has collected and disseminated all Wisconsin hospital and ambulatory surgery center discharge data and has done so under a contract with the state executed in 2003. It runs transparency websites PricePoint, CheckPoint, has received no state dollars, has been entirely self-sufficient since day one, and is an excellent example of public-private partnership.

In the summer of 2016, only four months after enabling legislation was signed into law, the WHA Information Center quickly stood-up the state's inpatient mental health bed tracker, an initiative advanced by WHA and that has proven a critical tool in improving access for patients in need of inpatient mental health care.

The legislation before you today includes an important new data tool for the Information Center known as Medicaid claims data. Just as we have been able to inform decision making with the COVID dashboard, the WHA Information Center can use Medicaid claims data to improve care for the Medicaid population inside and outside the walls of the hospital.

I want to thank two members of this committee, Representative Joe Sanfelippo and Representative Daniel Riemer who, in 2016, worked together in a bipartisan fashion with WHA to enact the Health

Care Data Modernization Act, greatly improving our ability to analyze hospital and ambulatory surgery center discharge data. This legislation was a critical step for the Information Center to use data to help providers “put water where the fire is”, to quote Rep. Sanfelippo, as we all strive to improve population health, deliver better care outcomes and lower Medicaid costs.

AB1’s provision on Medicaid claims data is the next critical step to help better understand the care patients receive across the continuum, better understand social determinants of care, direct resources where needed most, and improve care outcomes in all circumstances, including during a pandemic. It will better inform strategies to prevent birth complications, reduce hospital readmission rates for patients discharged to post-acute care facilities and reduce the number of patient’s using a hospital emergency department as their primary mental health care provider, to name a few examples.

It should be noted that the federal Medicare program has already recognized the value of providing claims data to organizations like WHAIC, and in October 2019, WHAIC was named a Medicare Qualified Entity for the purpose of receiving Medicare claims data. It is now time for the state to do the same with Medicaid data.

We respectfully request your support of these and other provisions in AB 1.