

## Recruiting/Staffing

### Advanced Care Providers

PO Box 972

Minocqua WI 54548

**Phone:** 715-661-0030

**Fax:** 323-375-3290

**Website:** [www.acpstaff.com](http://www.acpstaff.com)

**Contact:** Mike Tonne

**Title:** President

**E-mail:** [mike@acpstaff.com](mailto:mike@acpstaff.com)

#### Organization Description:

Advanced Care Providers - A medical staffing and recruiting company that specializes in Physician Assistants and Nurse Practitioners.

- Locum tenens services ranging from 1 day to more than 1 year in many different specialties including Emergency Medicine, Hospital Medicine, Primary Care, Urgent Care, Surgery, and Sub-Specialties.
- Recruiting specialists for Physician Assistants and Nurse Practitioners. We match qualified professionals to your practice.

Advanced Care Providers currently provides services to Hospitals and Hospital Based Clinics, Urgent Care / Walk-in Centers, Emergency Departments and Multi-Specialty Clinics throughout Wisconsin and the Midwest. We are a reliable service that allows facilities to maintain revenues and patient satisfaction during vacancies. ACP is a professional and cost effective way to decrease stress caused by provider shortages and scheduling conflicts; while at the same time maintaining employee retention.

Advanced Care Providers works with you to rapidly fill requested shifts with high quality, experienced health care professionals.

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**Membership Level: Corporate Sponsor**

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## Financial Services

### Alliance Collection Agencies, Inc.

3916 S. Business Park Avenue

Marshfield WI 54449

**Phone:** 715-486-2100

**Fax:** 715-384-9230

**Website:** [www.alliance-collections.com](http://www.alliance-collections.com)

**Contact:** Ron Wilczek

**Title:** Director of Sales

**E-mail:** [ron.wilczek@alliance-collections.com](mailto:ron.wilczek@alliance-collections.com)

#### Organization Description:

Alliance Collections is a full service accounts receivable management company that provides integrated revenue cycle solutions (i.e. outsourced business office services and traditional bad debt collections) to the healthcare industry.

Alliance Collections was the 12th collection agency in the world to become PPMS certified (quality assurance designation) by ACA International's Professional Practices Management System. Alliance Collections is also licensed to do business in all 50 states. Partner with Alliance Collections if you want high recovery rates, outstanding customer service, and innovative front end revenue cycle solutions.

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**Membership Level: Corporate Sponsor**

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**Health Care Consultant**

**Amphion Medical Solutions**

8301 Excelsior Drive  
Madison WI 53717

**Phone:** 608-826-6400 **Fax:** 608-826-6401

**Website:** [www.amphionmedical.com](http://www.amphionmedical.com)

**Contact:** Kerry Chase  
**Title:** President, Health Document Technology  
**E-mail:** [kchase@amphionmedical.com](mailto:kchase@amphionmedical.com)

**Organization Description:**

Amphion Medical Solutions, based in Madison, Wisconsin offers hands-on, personal support for our clients. Our management team consists solely of past HIM directors, as HIM professionals we understand your needs. We offer a full array of coding and medical transcription services for every size hospital, clinic and ER group. Whether you need short-term or long-term help, Amphion has a solution for you.

Our coding and education services can be tailored to meet your facility's needs, from training coders or physicians to complete outsourcing. Driven by accuracy and compliance. Our Continuous Coding Quality Monitoring (CCQM) package eliminates expensive periodic on-site audits and outdated reports by reviewing records and correcting errors in real time-before billing. We provide expert data mining and case review to help you effectively manage the key indicators targeted by RAC.

Our transcription services are provided by US-based medical language specialists who are employees of Amphion. We can work on your platform or ours to meet your turnaround schedule.

Amphion combines extensive industry experience, forged by the healthcare industry's need for accuracy, accountability and compliance to deliver our coding and transcription services.

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**Membership Level: Corporate Partner**

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**Miscellaneous**

**Applied Medical Solutions, a division of Spectrum Industries, Inc.**

925 First Avenue  
Chippewa Falls WI 54729

**Phone:** 800-843-7826 **Fax:** 800-335-0473

**Website:** [www.appliedmedicalsolutions.com](http://www.appliedmedicalsolutions.com)

**Contact:** Susan Emerson  
**Title:** Senior Sales Representative  
**E-mail:** [semerson@spectrumfurniture.com](mailto:semerson@spectrumfurniture.com)

**Organization Description:**

Applied Medical Solutions (AMS) is a new stand alone division of Spectrum Industries, Inc. devoted to the manufacture of devices that support stationary and mobile technology used with-in the healthcare industry. AMS will offer proprietary products as well as custom or OEM manufactured products engineered to the exact specifications of the end user. The lions share of our proprietary products will allow technology to become highly mobile. Examples of our mobile products include; Point of Care Carts, Nurse Documentation Stations, Picture Archiving Communication Systems (PACS) Carts, CPR training stations and Radiology workstations to name a few. We will also continue to offer our lines of training room environments for computer labs, multi-media lecterns, video conference and distance learning healthcare applications.

"We are driven to make a difference in your circle of care"

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**Membership Level: Corporate Sponsor**

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**Consulting Engineer-Hospital  
Arnold & O'Sheridan, Inc.**

1111 Deming Way, Suite 200  
Madison WI 53717-1963  
**Phone:** 608-821-8500 **Fax:** 608-821-8501  
**Website:** [www.arnoldandosheridan.com](http://www.arnoldandosheridan.com)  
**Contact:** Ron Luskin  
**Title:** Director, Business Development  
**E-mail:** [rluskin@arnoldandosheridan.com](mailto:rluskin@arnoldandosheridan.com)

**Organization Description:**

Providing multidiscipline engineering consultation services, Arnold & O'Sheridan, Inc. (A&O) performs projects for a wide array of healthcare clients. Facility types include hospitals, single-specialty centers of excellence, ambulatory care centers, wellness centers, surgery centers and medical office buildings. Based in Wisconsin for more than 40 years, A&O has a national practice and provides design solutions for facilities throughout the Midwest and other regions of the country. In addition to our healthcare focus, A&O serves clients in several other markets.

A&O is committed to establishing and maintaining connections to healthcare legislators and policy makers. We are aware of the key issues facing healthcare leadership and actively participate in the advocacy of those issues.

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**Membership Level: Corporate Sponsor**

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**Recruiting/Staffing  
Aureus Medical Group**

13609 California Street  
Omaha NE 68154  
**Phone:** 800-856-0375 **Fax:** 402-895-7812  
**Website:** [www.aureusmedical.com](http://www.aureusmedical.com)  
**Contact:** Craig Wolf  
**Title:** Vice President & General Manager  
**E-mail:** [cwolf@aureusmedical.com](mailto:cwolf@aureusmedical.com)

**Organization Description:**

Aureus Medical Group is a national leader in healthcare staffing specializing in the area of Allied Health, Nursing, Advanced Practice, and Pharmacy as well as Physician placement.

With more than 25 years of experience in healthcare staffing, its purpose is to enable healthcare facilities to meet their business and patient care objectives and employees to meet their personal and professional goals.

Aureus Medical is dedicated to delivering the highest level of services in the healthcare staffing industry. With a nationwide network of employees which have been prescreened and prequalified under stringent standards, Aureus is able to present high quality candidates that meet a healthcare facility's unique specifications within 48 hours. Its comprehensive hiring options are designed to fit whatever need a facility may have at any given time, including direct hire, national contract, and local contract placement.

Aureus Medical is certified by the Joint Commission.

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**Membership Level: Corporate Sponsor**

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**Food Service Management  
A'viands Food & Services Management**

1751 County Road B West, Suite 300  
Roseville MN 55113  
**Phone:** 651/631-0940 **Fax:** 651/203-3276  
**Website:** [www.aviands.com](http://www.aviands.com)  
**Contact:** JoAnn Taie  
**Title:** Manager, New Business Development  
**E-mail:** [jtaie@aviands.com](mailto:jtaie@aviands.com)

**Organization Description:**

Beginning Every Day From Scratch...

A'viands is a food and services management company with a Midwest hospitality focus.

Specializing in Hospital Nutrition and Dining Services, Long Term Care, Assisted Living and Senior Dining, we customize programs and systems to meet or exceed our customers' needs.

GREAT PEOPLE – GREAT FOOD

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**Membership Level: Corporate Sponsor**

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## Construction

### Berghammer Construction Corporation

4750 N. 132nd Street

Butler WI 53007

Phone: 262/790-4750

Fax: 262/790-4755

Website: [www.berghammer.com](http://www.berghammer.com)

Contact: George Minnich

Title: Sr. Vice President

E-mail: [georgem@berghammer.com](mailto:georgem@berghammer.com)

#### Organization Description:

Berghammer is a diversified Wisconsin general contractor, performing design/build, construction management and general contracting services. A significant portion of our business involves projects in the healthcare market sector - with both new construction and renovation of clinics, medical office buildings and extended care facilities. We also are extensively involved in a broad range of hospital work involving complex issues of code compliance, technology advancements and evolving patient needs.

Membership Level: **Corporate Sponsor**

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## Medical Services

### BloodCenter of Wisconsin

638 N. 18th Street, PO Box 2178

Milwaukee WI 53201-2178

Phone: 414/933-5000

Fax: 414/933-6803

Website: [www.bcw.edu](http://www.bcw.edu)

Contact: Marcia McCarty

Title: Interim VP, Blood Services

E-mail: [Marcia.McCarty@bcw.edu](mailto:Marcia.McCarty@bcw.edu)

#### Organization Description:

BloodCenter of Wisconsin provides an exceptional array of products and services associated with the field of Transfusion Medicine. Our Blood Services division produces all of the blood products required by 55 hospitals in Wisconsin. Our Diagnostic Laboratories conducts unique and highly specialized tests of blood for health care providers and other laboratories from around the world. The Medical Services division manages the transfusion medicine functions for a number of Wisconsin hospitals, and provides direct patient care services in the areas of: stem cell collection, plasma and red cell exchange, and bleeding disorders. BloodCenter of Wisconsin recently became the first blood center in the United States to operate both a tissue bank and organ procurement organization. This newest service expands BloodCenter's commitment to volunteer donations of organs and tissues in addition to blood, bone marrow and stem cells. And proudly, our Blood Research Institute attracts world-class scientific talent whose investigations are in the fields of transfusion medicine, thrombosis, hemostasis, vascular biology, immunobiology, stem cell biology and hematopoiesis.

Membership Level: **Corporate Sponsor**

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## Construction

### The Boldt Company

2525 N. Roemer Road

Appleton WI 54911

Phone: 800/99-BOLDT

Fax: 920/739-0110

Website: [www.boldt.com](http://www.boldt.com)

Contact: Scott Clark

Title: Sr. Dir. of Business Development

E-mail: [scott.clark@boldt.com](mailto:scott.clark@boldt.com)

#### Organization Description:

The Boldt Company provides construction solution services to the healthcare industry.

Boldt projects vary in size and complexity, from small day-to-day renovations and maintenance activities to complete program management and general construction responsibilities with the ability to successfully deliver projects in excess of \$700 million. Boldt is continually ranked by Modern Healthcare magazine as one of the largest construction managers and general contractors in the nation for its involvement in the hospital/healthcare industry.

Membership Level: **Corporate Partner**

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**Architectural/Physical Plant**

**Brubaker Architects, Inc.**

1200 Central Avenue, Suite 360  
Wilmette IL 60091

**Phone:** 847-256-2500 **Fax:**

**Website:** [www.brubakerarchitects.com](http://www.brubakerarchitects.com)

**Contact:** David Brubaker AIA

**Title:** President

**E-mail:** [dbrubaker@brubakerarchitects.com](mailto:dbrubaker@brubakerarchitects.com)

**Organization Description:**

Brubaker Architects provides planning, architectural and consulting services to the healthcare industry. Our team carefully listens to the requirements and input of your staff and combines them with our years of experience in the healthcare field to provide your patients with optimal care. Our goal is to create innovative solutions, which result in greater patient satisfaction and staff efficiency.

We provide a complete range of services from facility analysis to construction services. Our experience includes facilities such as hospitals, clinics, and physician office buildings. Please call David Brubaker at 847-256-2500 to learn more.

**Membership Level:** Corporate Partner

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**Architectural/Physical Plant**

**BWBR Architects, Inc.**

380 St. Peter Street, Suite 600  
St. Paul MN 55102

**Phone:** 651/222-3701 **Fax:** 651/222-8961

**Website:** [www.bwbr.com](http://www.bwbr.com)

**Contact:** Tim Sessions AIA

**Title:** Principal

**E-mail:** [tsessions@bwbr.com](mailto:tsessions@bwbr.com)

**Organization Description:**

BWBR Architects is an architectural and interior design firm with a diverse practice dating back to 1922. Services range from master planning through design and documentation. Health care comprises 50% or more of the firm's workload, averaging more than \$180 million in construction annually. BWBR's experience spans the continuum of medical care, from family practice to specialty clinics; outpatient to inpatient care; small remodeling to new freestanding facilities or highly complex phased expansions. We understand the health care business, and know how to work with care delivery clients to leverage facility improvements to improve service delivery and patient satisfaction. BWBR is employee-owned, has a staff of approx. 100, and is consistently ranked by Modern Healthcare magazine as one of the top health care architecture firms in the U.S.

**Membership Level:** Corporate Sponsor

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**Health Care Consultant**

**Clarity Group Inc.**

8725 W. Higgins Rd., Suite 810  
Chicago IL 60631

**Phone:** 773-864-8280 **Fax:** 773-864-8281

**Website:** [www.claritygrp.com](http://www.claritygrp.com)

**Contact:** Nick Hajek

**Title:** Account & Marketing Manager

**E-mail:** [nhajek@claritygrp.com](mailto:nhajek@claritygrp.com)

**Organization Description:**

Clarity Group, Inc. is a healthcare resource specializing in integrated risk/quality/safety systems and captive insurance company development and management. Building on more than 30 years of experience in healthcare risk and quality management, Clarity enables healthcare organizations to stabilize professional and general liability financial costs and execute on their vision for healthcare excellence as they transform their organizations into a Healthcare Safety Zone for their patients, residents, staff and visitors. Clarity has recently partnered with the Rural Wisconsin Health Cooperative in developing a state-wide program to collect and maintain risk management data to enhance Quality and Patient Safety.

**Membership Level:** Corporate Sponsor

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**Architectural/Physical Plant**

**Cogdell Spencer ERDMAN**

One Erdman Place  
Madison WI 53717

**Phone:** 608/410-8000 **Fax:** 608/410-8677

**Website:** [www.cogdell.com](http://www.cogdell.com)

**Contact:** Steve Wolters  
**Title:** Sr. VP, Inpatient Delivery  
**E-mail:** [swolters@erdman.com](mailto:swolters@erdman.com)

**Organization Description:**

Cogdell Spencer ERDMAN is the nation's premier integrated healthcare facilities company. Our clients count on us as a trusted partner in defining their healthcare delivery strategies and developing innovative facilities solutions to support them. We are widely recognized for creating sustainable, efficient healing environments for our clients and their patients.

**Membership Level:** **Corporate Partner**

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**Consulting Engineer-Hospital**

**The Concord Group**

241 N. Broadway, Suite 300  
Milwaukee WI 53202

**Phone:** 414-225-5305 **Fax:** 414-225-5308

**Website:** [www.concordmilwaukee.com](http://www.concordmilwaukee.com)

**Contact:** John Duggan  
**Title:** Vice President  
**E-mail:** [jduggan@concordmilwaukee.com](mailto:jduggan@concordmilwaukee.com)

**Organization Description:**

**Membership Level:** **Corporate Sponsor**

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## Construction

### J.P. Cullen & Sons, Inc.

330 E. Delavan Drive  
Janesville WI 53547

**Phone:** 608/754-6601 **Fax:** 608/754-9171

**Website:** [www.jpccullen.com](http://www.jpccullen.com)

**Contact:** Dan Swanson  
**Title:** V.P., Project Procurement  
**E-mail:** [daniel.swanson@jpccullen.com](mailto:daniel.swanson@jpccullen.com)

#### Organization Description:

J.P. CULLEN & SONS, INC. ("Cullen") is in the business of building a better world...one building at a time. Since 1892, our company has provided complete construction services to a wide range of client across the cultural spectrum in both public and private sectors. Some of our healthcare clients include: UW Hospital & Clinics; Meriter Hospital; Fort HealthCare; Wheaton Franciscan Healthcare System; Medical College of Wisconsin; Froedtert; Dean Health Systems, and Beloit Memorial Hospital.

Whether building an entire hospital, renovating an ambulatory surgery center, or upgrading a radiology exam room, our client-sensitive approach engages owners, healthcare providers, staff, and patients to yield premium facilities that fulfill requirements and surpass expectations. Renowned throughout the building industry for our commitment to quality and level of craftsmanship, we are the only construction firm in the Midwest to have earned the prestigious ISO 9001:2000 Quality Certification. In addition, Cullen was honored with the Torch Award for Business Ethics and Integrity from the Wisconsin Better Business Bureau.

The high caliber healthcare facilities we deliver include: hospitals, clinics, medical office building, integrated medical campuses, health & wellness centers, research and clinical labs, ambulatory surgery centers, multidisciplinary medical research complexes, and nursing, long-term, and assisted living facilities.

Headquartered in Janesville, Wisconsin with an office in Brookfield, Cullen delivers over \$280 million worth of work to our clients throughout Wisconsin, Illinois, and Iowa. Visit our web site at [www.jpccullen.com](http://www.jpccullen.com) for further information.

**Membership Level:** Corporate Patron

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## Medical Equipment

### Delta Medical Systems, Inc.

W239 N2890 Pewaukee Rd., Unit E  
Pewaukee WI 53072

**Phone:** 800-798-7574 **Fax:** 800-323-9321

**Website:** [www.deltamedicalsystems.com](http://www.deltamedicalsystems.com)

**Contact:** Jim Ziebart  
**Title:** President  
**E-mail:** [jziebart@deltamed.net](mailto:jziebart@deltamed.net)

#### Organization Description:

Delta Medical Systems sells and services medical imaging equipment throughout Wisconsin. Delta sells and services products from Siemens Medical Systems, including CT, MRI, Ultrasound, General X-Ray, Nuclear and Mammography. We are the largest medical imaging distributor in the Midwestern United States.

**Membership Level:** Corporate Partner

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## Legal Firm

### Drinker Biddle & Reath LLP

777 E. Wisconsin Avenue, Suite 2000  
Milwaukee WI 53202

Phone: 414-221-6040 Fax: 414-224-1025

Website: [www.dbr.com](http://www.dbr.com)

Contact: Linda S. Moroney  
Title: Attorney  
E-mail: [Linda.moroney@dbr.com](mailto:Linda.moroney@dbr.com)

## Organization Description:

Drinker Biddle & Reath LLP Health Law Group represents public and private hospitals, academic medical centers, the pharmaceutical industry, senior living providers across the continuum, physician practice groups and professional associations. Specialty in health law and nonprofit law.

Membership Level: **Corporate Sponsor**

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## Information Systems

### EDS (Electronic Data Systems)

6406 Bridge Road  
Madison WI 53713

Phone: 608/221-4746 Fax: 608/221-0885

Website:

Contact: Dave Miess  
Title: Provider Services Manager  
E-mail: [dave.miess@eds.com](mailto:dave.miess@eds.com)

## Organization Description:

EDS national involvement in health care dates back to the mid-1960s and the implementation of the first Medicare contracts. From that early start to the present, EDS has provided business solutions for Blue Cross & Blue Shield Organizations, commercial insurers, HMOs, the full spectrum of health care providers and the state Medicaid programs. In Wisconsin, EDS has supported health care since 1977 providing educational programs, customer service and leading edge technology.

Membership Level: **Corporate Sponsor**

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## Accounting

### Eide Bailly LLP

5601 Green Valley Drive, Suite 700  
Minneapolis MN 55437-1145

Phone: 800-280-0354 Fax: 952/918-3627

Website: [www.eidebailly.com](http://www.eidebailly.com)

Contact: Ronald Luetmer  
Title: Manager  
E-mail: [rluetmer@eidebailly.com](mailto:rluetmer@eidebailly.com)

## Organization Description:

Eide Bailly's CPAs and business advisors provide professional services to more than 400 hospitals. In addition to audit, tax, and cost report services, we offer a wide range of consulting services in the areas of reimbursement, compliance, health information management, operational and strategic planning, and special designations. We also provide temporary support services and solutions for medical billing. Discover more at [www.eidebailly.com](http://www.eidebailly.com).

Membership Level: **Corporate Sponsor**

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## Health Care Consultant

### ElderSpan Management, LLC

1402 Pankratz Street, Suite 110  
Madison WI 53704

Phone: 608/243-8800 Fax: 608/243-3237

Website: [www.elderspan.com](http://www.elderspan.com)

Contact: David Griffin  
Title: President  
E-mail: [david@elderspan.com](mailto:david@elderspan.com)

## Organization Description:

ElderSpan Management, LLC develops and operates senior assisted living and senior housing projects for its own portfolio and serves as the developer and/or consultant to others for assisted living projects. ElderSpan also provides management consultation for projects owned by others, including turn-around management of troubled facilities.

Membership Level: **Corporate Sponsor**

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## Recruiting/Staffing

### EmCare, Inc.

1717 Main Street, Suite 5200  
Dallas TX 75201

**Phone:** 800-362-2731 **Fax:** 214-712-2444

**Website:** [www.emcare.com](http://www.emcare.com)

**Contact:** David Cople  
**Title:** Vice President, Business Development  
**E-mail:** [david\\_copple@emcare.com](mailto:david_copple@emcare.com)

## Organization Description:

Founded in 1972, EmCare, Inc. and physician groups managed under EmCare® brand ("EmCare") are leading providers of outsourced hospital-based physician services for emergency departments, inpatient (hospitalist) physician programs, anesthesiology programs, teleradiology and inpatient radiology programs. EmCare has more than 450 exclusive contracts with hospitals and independent physician groups to provide staffing, management and other administrative services. In 2008, EmCare affiliated clinicians provided care through 8,000,000 patient encounters. Hospitals across the nation count on our decades of experience improving performance with programs tailored to today's demanding healthcare environment.

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**Membership Level:** Corporate Sponsor

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## Recruiting/Staffing

### Emergency Consultants, Inc. - ECI

4075 Copper Ridge Drive  
Traverse City MI 49684-4796

**Phone:** 231-946-8970/800-253-1795 **Fax:** 231-946-1730

**Website:** [www.eci-med.com](http://www.eci-med.com)

**Contact:** Marti Ditmyer  
**Title:** Vice President, New Business Development  
**E-mail:** [mditmyer@eci-med.com](mailto:mditmyer@eci-med.com)

## Organization Description:

Emergency Consultants, Inc. provides effective solutions to the important problems that arise in the challenging emergency department arena. ECI is focused on establishing long-term partnership relationships with hospitals and clinics that share our key values – integrity, quality, growth, stability, and people.

With 35 years of experience, ECI has developed a unique breadth of knowledge and expertise in every aspect of emergency medicine practice management. Our team of physician leaders and staff uses their expertise and knowledge of proven best practices to respond effectively to the challenges of our hospital emergency department.

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**Membership Level:** Corporate Sponsor

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## Architectural/Physical Plant

### Engberg Anderson, Inc.

320 East Buffalo St., Suite 500  
Milwaukee WI 53202

**Phone:** 414-944-9000 **Fax:** 414-944-9100

**Website:** [www.engberganderson.com](http://www.engberganderson.com)

**Contact:** Jean Casey  
**Title:** Director, Business Development  
**E-mail:** [jeanc@engberganderson.com](mailto:jeanc@engberganderson.com)

## Organization Description:

Engberg Anderson Inc. has developed a reputation for designing high-tech healthcare facilities that adapt to the future, inspire caregivers and lift the spirits of those served. Our clients are truly our partners. Through innovative thinking and attention to the smallest detail, together we create design solutions at the cutting edge of healthcare. The balance of built-in flexibility, high impact technology and human empathy provide optimum environments in which to heal and support.

Our work includes long range medical campus planning, large scale expansion and remodeling and temporary relocations of all sizes. Related expertise in Medical Office Buildings, Ambulatory Care Facilities, Design for Aging and Hospice has given Engberg Anderson a broad understanding of the entire spectrum of healthcare architecture.

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**Membership Level:** Corporate Patron

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**Architectural/Physical Plant**

**Eppstein Uhen Architects, Inc.**

333 East Chicago Street  
Milwaukee WI 53202

**Phone:** 414-271-5350 **Fax:** 414-271-7794

**Website:** [www.eua.com](http://www.eua.com)

**Contact:** Kristin Ruethling Dufek  
**Title:** Principal  
**E-mail:** [kristind@eua.com](mailto:kristind@eua.com)

**Organization Description:**

At eppstein uhen : architects, great design is simply a foundation..our baseline. Our mission is to go beyond design with our unique balance of creativity, depth and client-centered attitude. Established in 1907, Eppstein Uhen Architecture is one of Wisconsin's largest and most diverse architectural firms, based in both Milwaukee and Madison. From unpretentious design expertise to market knowledge and community leadership, we go beyond the norm to forge a relationship that guarantees the success of your project long after it has been a reality.

Our market-based studios allow us to develop and hire people with a depth of knowledge and specialized expertise in specific markets. Our healthcare studio has expertise in a wide range of patient-focused healthcare projects, from replacement hospitals to small renovations in existing facilities.

We offer a comprehensive range of services including master planning and programming, architectural and interior design, and building assessments. Our goal is to exceed our clients' expectations by expanding the limits of what is possible, to go beyond design.

**Membership Level: Corporate Patron**

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**Architectural/Physical Plant**

**FCM Corporation**

133 S. Butler Street  
Madison WI 53703

**Phone:** 608-273-1069 **Fax:** 608-273-9522

**Website:** [www.fcmcorp.com](http://www.fcmcorp.com)

**Contact:** Jeff Gillis  
**Title:** Principal  
**E-mail:** [jeffgillis@fcmcorp.com](mailto:jeffgillis@fcmcorp.com)

**Organization Description:**

FCM Corporation is a Design/Build firm providing expertise in design and construction of ambulatory care facilities. Services range from site selection, preliminary design, project budgets, construction documentation management. We have assisted hospitals and physician groups develop medical space since 1976. At FCM, we're not just design/builders, we are problem solvers. Our approach to solving your complex needs begins with our acceptance of full responsibility for producing a comprehensive building program of innovation and integrity.

**Membership Level: Corporate Patron**

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## Insurance Risk Management

### FinCor Solutions

6215 W. St. Joseph Highway  
Lansing MI 48917

**Phone:** 800/777-6428 **Fax:** 517/323-6190

**Website:** [www.fincorsolutions.com](http://www.fincorsolutions.com)

**Contact:** Matt Wahoske  
**Title:** Managing Director  
**E-mail:** [mwahoske@fincorsolutions.com](mailto:mwahoske@fincorsolutions.com)

#### Organization Description:

FinCor Solutions is a consultative, multi-line insurance agency offering health care providers both traditional and alternative risk products and services. These products include not only medical professional liability insurance, but also coverage for buildings, contents and business interruption, directors' and officers' liability, workers' compensation, automobile, crime, fiduciary, and others, underwritten by carriers known for their financial strength and national market presence. In addition, it provides a host of loss prevention services to assist clients in identifying risk reduction opportunities and can also provide consulting services on alternative risk programs. Currently FinCor Solutions insures more than 250 health care facilities and 5,000 physicians.

As a medical professional liability insurance client of FinCor Solutions, health care facilities and physicians receive a comprehensive clinical risk management package through The Risk Management and Patient Safety Institute (RM&PSI). In addition to the services provided to policyholders, The RM&PSI offers an array of products and services to meet the clinical risk management and patient safety needs of health care organizations across the United States.

**Membership Level:** Corporate Champion

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## Construction

### Findorff

300 S. Bedford Street  
Madison WI 53703

**Phone:** 608-257-5321 **Fax:** 608-257-5306

**Website:** [www.findorff.com](http://www.findorff.com)

**Contact:** Jim Yehle  
**Title:** Senior Project Manager  
**E-mail:** [jyehle@findorff.com](mailto:jyehle@findorff.com)

#### Organization Description:

Findorff was established in 1890 as a construction company, proudly serving Southern Wisconsin. Our current focus is on healthcare, office, civic, mixed-use, educational, and religious facilities. Generations of experience and abundant resources allow us to work on everything from minor renovations to the region's largest new construction projects. Recent achievements have included the award-winning American Family Children's Hospital in Madison.

Many of our projects are the outcome of Findorff's commitment to innovation. Sustainable building initiatives, preconstruction services, and several other construction practices have been successfully utilized at Findorff for many years. Integrated project delivery systems and building information modeling are also used regularly at Findorff. By staying at the forefront of advancements in our industry, we are able to bring our healthcare clients creative ideas for cost-savings, building efficiencies, and environmentally friendly construction.

**Membership Level:** Corporate Sponsor

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## Architectural/Physical Plant

### Flad Architects

644 Science Drive

Madison WI 53711

**Phone:** 608/238-2661

**Fax:** 608/238-6727

**Website:** [www.flad.com](http://www.flad.com)

**Contact:** Cindi Matras

**Title:** Dir. of Project Development

**E-mail:** [cmatras@flad.com](mailto:cmatras@flad.com)

#### Organization Description:

Flad Architects is a knowledge-based architectural and engineering firm dedicated to serving healthcare providers and academic health science institutions with specialized facility needs. With offices located to provide effective service throughout the country, Flad has earned a reputation for outstanding client service, fiscal responsibility and design excellence for over 80 years. We are committed to providing value by offering customized project leadership, an integrated team approach, technical excellence and personal dedication. As a firm, Flad is also committed to utilizing environmentally appropriate design and construction practices throughout the architectural process.

**Membership Level:** Corporate Patron

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## Miscellaneous

### Focus on Energy

10535 N. Port Washington Rd. - Suite 201

Mequon WI 53092

**Phone:** 888-598-4376

**Fax:** 262-240-0825

**Website:** [www.focusonenergy.com](http://www.focusonenergy.com)

**Contact:** Dan VerHaagh

**Title:** Energy Advisor-Healthcare Market Team Lead

**E-mail:** [dverhaagh@franklinenergy.com](mailto:dverhaagh@franklinenergy.com)

#### Organization Description:

Focus on Energy offers custom and prescriptive incentives for Wisconsin healthcare facilities implementing energy efficiency projects. Focus on Energy provides information, resources and financial incentives to help implement projects that otherwise would not be completed, or to complete projects sooner than scheduled. Its efforts assist healthcare facilities in managing rising energy costs, promoting in-state economic development, protecting our environment and controlling the state's growing demand for electricity and natural gas.

**Membership Level:** Corporate Sponsor

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## Legal Firm

### Foley & Lardner

777 East Wisconsin Avenue

Milwaukee WI 53202-5306

**Phone:** 414-271-2400

**Fax:** 414-297-4900

**Website:** [www.foley.com](http://www.foley.com)

**Contact:** Fred Geilfuss

**Title:** Partner

**E-mail:** [fgeilfuss@foley.com](mailto:fgeilfuss@foley.com)

#### Organization Description:

Foley & Lardner LLP is a national law firm with a deep understanding of the business and legal challenges facing the health care industry. Many of our attorneys are former health care practitioners or have served in key government agencies, including the Centers for Medicare & Medicaid Services, the U.S. Department of Justice, the Office of the Inspector General of the U.S. Department of Health & Human Services, and other federal and state agencies.

We provide counsel on a wide range of legal issues, including

\*Health care compliance and fraud and abuse matters

\*Physician self-referral and Anti-Kickback laws

\*Business transactions such as hospital/physician

alignment transactions, affiliations, private equity/capital formation transactions, and joint ventures

\*Medicare and Medicaid reimbursement

\*Health care finance

Our legal work has established key precedents in health planning, corporate structuring, and reimbursement. Clients include hospitals, managed care organizations, teaching institutions, physician groups, outpatient centers, and many other private, publicly held, and government-run entities. Foley's Health Care Industry Team is consistently ranked a top health care practice by Chambers USA.

**Membership Level:** Corporate Patron

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## Construction

### Gilbane

101 W. Pleasant Street, Suite 104  
Milwaukee WI 53212

**Phone:** 414/287-2600 **Fax:** 414/287-2613

**Website:** [www.gilbaneco.com](http://www.gilbaneco.com)

**Contact:** Tony Metro  
**Title:** Business Development Manager  
**E-mail:** [ametro@gilbaneco.com](mailto:ametro@gilbaneco.com)

#### Organization Description:

Founded in 1873, Gilbane is ranked the 5th largest construction manager, the #8 builder of healthcare facilities and the #2 green contractor of healthcare facilities in the nation, according to Engineering News Record. With more than 2,000 professional construction employees in 28 cities, we are strategically located to service all of our clients throughout the country. The Midwest Region operates from two offices, one Milwaukee, Wisconsin and one in Chicago, Illinois. Gilbane's extensive track record in healthcare construction results from innovative solutions that not only save money, but also prepare clients for what lies ahead. Gilbane's unique non self-performing approach to construction management forms the foundation for true client advocacy. Underlying the various services we provide - site selection, project planning, preconstruction, construction, relocation management, and infrastructure management - is our commitment to teamwork. Our firm constructs partnerships with our clients built on trust and shared values in order to manage solutions and maximize value for every project.

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**Membership Level: Corporate Sponsor**

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## Legal Firm

### Godfrey & Kahn, S.C.

One East Main Street  
Madison WI 53703

**Phone:** 608/257-3911 **Fax:** 608/257-0609

**Website:** [www.gklaw.com](http://www.gklaw.com)

**Contact:** Michael Skindrud  
**Title:** Health Care Team Leader  
**E-mail:** [mskindrud@gklaw.com](mailto:mskindrud@gklaw.com)

#### Organization Description:

Godfrey & Kahn with offices in Madison, Milwaukee, Green Bay, Appleton and Waukesha, and with more than 175 lawyers, provides legal services to hospitals, physicians groups, health insurers, laboratories, retirement facilities and others working in health care throughout Wisconsin. Its lawyers advise clients on payment matters, on delivery system integration, mergers and acquisitions, antitrust, financing, managed care, fraud and abuse, information systems, executive benefits, professional rights, employment and labor matters, tax issues, and provider structure and governance. The firm's health care team is led by Michael Skindrud in Madison and Charles Vogel in Milwaukee.

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**Membership Level: Corporate Patron**

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## Consulting Engineer-Hospital

### GRAEF

125 S. 84th St., Suite 401  
Milwaukee WI 53214-1470

**Phone:** 414/259-1500 **Fax:** 414/259-0037

**Website:** [www.graef-usa.com](http://www.graef-usa.com)

**Contact:** Jim Hayes P.E.  
**Title:** Director of Health Care Services  
**E-mail:** [jim.hayes@graef-usa.com](mailto:jim.hayes@graef-usa.com)

#### Organization Description:

GRAEF has provided a variety of engineering and scientific services to the health care community for over 45 years. With a staff of over 300 employees, we provide full-service engineering, including: structural, site/civil, MEP, parking, traffic, and environmental engineering services.

With eight offices, including Milwaukee, Green Bay and Madison, we provide responsive service to health care facilities throughout the state of Wisconsin. For more information on how GRAEF can serve you, please call Jim Hayes at 414-266-9031.

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**Membership Level: Corporate Sponsor**

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## Legal Firm

### Hall Render Killian Heath & Lyman P.C.

111 East Kilbourn Ave, Suite 1300  
Milwaukee WI 53202

**Phone:** 414-721-0442 **Fax:** 414-721-0491

**Website:** www.hallrender.com

**Contact:** Dave Snow  
**Title:** Shareholder  
**E-mail:** dsnow@hallrender.com

## Organization Description:

Hall, Render, Killian, Heath & Lyman, P.C. is a full-service health law firm with offices in Indiana, Kentucky, Michigan and Wisconsin. Since the firm was founded by William S. Hall in 1967, Hall Render has focused its practice primarily in the area of health law and is now recognized as one of the nation's preeminent health law firms. Today, Hall Render attorneys meet the legal service needs of a wide range of health care providers, from multi-billion dollar national health systems to sole practitioner physicians. Hall Render acts as legal counsel to a large number of Wisconsin Hospital Association members.

## Membership Level: Corporate Champion

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## Construction

### HBE Corporation

11330 Olive Boulevard  
St. Louis MO 63141

**Phone:** 314/567-9000 **Fax:** 314/567-1045

**Website:** www.hbecorp.com

**Contact:** Bill Schneider  
**Title:** Sr. Vice President, Hospital Sales  
**E-mail:** bschneider@hbecorp.com

## Organization Description:

HBE is the number one single-source designer and builder of hospitals in the United States. The company annually ranks at or near the top of both Modern Healthcare and Engineering News Record (ENR) listings of design-build firms. HBE has completed hundreds of projects throughout the country including hospital remodel/additions, replacement hospitals, ambulatory surgery centers and medical office buildings.

Hospitals can take advantage of the HBE alternative design program that allows hospital owners to challenge their existing plans with an option that includes an early guaranteed lump sum price. The process will not interrupt any existing building program and comes with no obligation until you are convinced that HBE has delivered a better value. The "Second Opinion" process will not interrupt any existing building program and comes with no obligation until you are convinced that HBE has delivered a better value. Contact Bill Schneider, Sr. Vice President, Hospital Sales for details.

## Membership Level: Corporate Patron

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## Architectural/Physical Plant

### HDR Architecture, Inc.

525 Junction Road, Suite 8500  
Madison WI 53171-2162

**Phone:** 608-662-1800 **Fax:** 608-662-1801

**Website:** www.hdrinc.com

**Contact:** David Braucht  
**Title:** Managing Principal  
**E-mail:** david.braucht@hdrinc.com

## Organization Description:

HDR is an architectural, engineering and consulting firm that excels at complex projects and solving challenges for clients. More than 8,000 employee-owners, including architects, engineers, consultants, scientists, planners and construction managers, in over 185 locations worldwide, pool their strengths to provide solutions beyond the scope of traditional A/E/C firms.

HDR is consistently recognized as one of the top healthcare designers in the country. Our team embraces an integrated approach to create facilities that support a healing, sensitive environment for patients, their families, physicians and staff. HDR brings innovative concepts to decision makers at health systems, hospitals and medical centers nationwide.

## Membership Level: Corporate Patron

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## Information Systems

### Healthland

625 South Lakeshore Drive  
Glenwood MN 56334

**Phone:** 800-323-6987 **Fax:** 320/634-5316

**Website:** [www.healthland.com](http://www.healthland.com)

**Contact:** Angie Franks  
**Title:** SVP, Sales and Market Development  
**E-mail:** [info@healthland.com](mailto:info@healthland.com)

#### Organization Description:

Software and services from Healthland (formerly Dairyland) empower small community hospitals to deliver the best possible healthcare by providing a central repository of patient information in all care settings. Specifically designed for rural hospitals, our solution equips customers with a tool that is uniquely suited to their size and needs.

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**Membership Level:** Corporate Sponsor

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## Miscellaneous

### HealthPark by Advantage Valet

4238 B. N. Arlington Heights Road  
Arlington Heights IL 60004

**Phone:** 847-401-4294 **Fax:** 847-487-9519

**Website:** [Healthparkvalet.com](http://Healthparkvalet.com)

**Contact:** Dominic Chiovari  
**Title:** President  
**E-mail:** [dom@advantagevalet.com](mailto:dom@advantagevalet.com)

#### Organization Description:

For your patients, the HealthPark Valet Parking Program provides a friendly and gracious front door environment with attendants trained to offer a multitude of additional services. Greeting patients with a smile, providing wheelchair assistance, way-finding assistance, and parking cars are just some of the services we offer. For your hospital the results are simple; the enhancement of your patients hospital experience and increased patient satisfaction.

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**Membership Level:** Corporate Sponsor

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**Health Care Consultant**

**Healthworcs**

1714 Camus Lane  
Madison WI 53705

**Phone:** 608/233-1793 **Fax:** 608/233-1793

**Website:** www.healthworcs.com

**Contact:** Peter Fauerbach  
**Title:** Principal  
**E-mail:** peter@healthworcs.com

**Organization Description:**

Peter Fauerbach and associated healthcare professionals provide consulting, project management, and software services to area organizations.

We deliver a wide variety of services tailored to customer needs.

**Example Services:**

1. Operational improvement for hospital and related functions:
  - a. BCBS Pharmacy Shipping Workflow Analysis-Waukesha
  - b. Medication Supply Contract transition – Divine Savior
  - c. Patient Classification Systems - numerous
  - d. Orworcs Surgery Scheduler – Beaver Dam and a preclinical testing site

2. Facility activation and project management for 12 new facilities including:

- a. St. Mary's Madison Surgery Expansion
- b. West Bend Synergy Health,
- c. Divine Savior,
- d. Beaver Dam,
- e. Southwest Health,

3. Software: Orworcs a surgery scheduler/database, and Unitworcs, patient acuity/nurse staffing system.

Healthworcs offers a free initial consultation. We'll bid on your work using solid methodologies, desired deliverables, and flexible pricing.

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**Membership Level: Corporate Sponsor**

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**Consulting Engineer-Hospital**

**Henneman Engineering, Inc.**

1232 Fourier Drive, Suite 101  
Madison WI 53717

**Phone:** 608/833-7000 **Fax:** 608/833-6996

**Website:** www.henneman.com

**Contact:** Liz Douglas P.E.  
**Title:** Senior Vice President  
**E-mail:** ldouglas@henneman.com

**Organization Description:**

Henneman Engineering is a leader in the design of healthcare facilities with almost 50 years of experience. We have successfully delivered high quality services on hundreds of healthcare projects, and we provide innovative, reliable, cost-effective and sustainable solutions that are responsive to the needs of our healthcare clients. Henneman Engineering, Inc. is a multi-discipline engineering firm providing HVAC, plumbing, medical gas, fire protection, power, lighting, technology and structural design for new and renovated facilities. We offer comprehensive engineering design services from planning through construction administration. We have licensed commissioning agents who are experienced Professional Engineers who provide energy analyses and facilitate grant approvals for energy savings initiatives, as well as perform commissioning and retro-commissioning to maximize building energy efficiency.

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**Membership Level: Corporate Sponsor**

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**Architectural/Physical Plant**

**HGA Architects and Engineers**

333 E. Erie Street

Milwaukee WI 53202

**Phone:** 414/278-8200

**Fax:** 414/278-7734

**Website:** www.hga.com

**Contact:** Jenny Basile

**Title:** Business Development Health Care

**E-mail:** jbasile@hga.com

**Organization Description:**

HGA Architects and Engineers is one of the leading architecture and engineering firms serving the health care industry in the United States. With a staff of over 150 at its Great Lakes Office in Milwaukee, there is an experienced and dedicated team of health care specialists able to deliver needs across a variety of project types. HGA offers a full array of services and can be a single-source provider of process re-engineering, master planning, programming, architectural design, engineering, interior design and construction administration.

HGA's project experience includes replacement hospitals, medical office buildings, clinics, ambulatory care facilities, and other health care related projects. HGA has extensive experience working with both large acute care regional medical centers and community-based hospitals located in smaller towns or more rural settings. Recent project types have included work related to cardio-vascular centers, cancer treatment, neuroscience, inpatient and outpatient surgery, pediatrics, orthopedics, laboratories, emergency departments, and more.

The HGA team works with clients to understand their needs and then applies its experience and capabilities to help develop the right solution.

As a national firm, HGA has been consistently ranked by both Modern Healthcare and Engineering Records News magazines as one of the nation's top 10 health care architecture firms. An employee owned company, HGA currently has seven offices in Wisconsin, Minnesota, California and Pennsylvania.

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**Membership Level: Corporate Partner**

**Medical Equipment**

**H+H Surgical Technologies**

4437 Robertson Road

Madison WI 53714

**Phone:** 608-222-2776

**Fax:** 608-222-2604

**Website:** www.hhsurgical.com

**Contact:** Scott Haas

**Title:** Owner

**E-mail:** scott.haas@hhsurgical.com

**Organization Description:**

H + H Surgical Technologies deals in new and used medical equipment. We specialize in endoscopic and laparoscopic equipment, as well as individual instrumentation used in surgical procedures. In addition we do repairs on equipment for many area hospitals. H + H Surgical Technologies also purchases used equipment from hospitals to make room for new. We have been doing business in Wisconsin for eight years and have continued to grow every year.

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**Membership Level: Corporate Sponsor**

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## Leadership & Organizational Development

### Howick Associates

111 N. Fairchild Street

Madison WI 53703

Phone: 608-233-3377

Fax: 608-233-1194

Website: [www.howickassociates.com](http://www.howickassociates.com)

Contact: Drew Howick

Title: President

E-mail: [dhowick@howickassociates.com](mailto:dhowick@howickassociates.com)

#### Organization Description:

For over 25 years, Howick Associates has been a trusted advisor and collaborative partner to leading organizations in DEVELOPING TALENT, DRIVING CHANGE, AND DELIVERING RESULTS. We are committed to helping leaders take action to achieve strategic priorities. Through employee engagement, active involvement and better execution of the change process, meaningful and sustainable change can be achieved. By integrating the specifics of your organization's culture and circumstances, we provide a customized yet flexible approach to your unique business challenges. Services we offer include: consulting, design and facilitation, training and skill development, executive coaching, and assessments.

To learn more about our services and view examples of our work, please visit [www.howickassociates.com](http://www.howickassociates.com) or call 800-236-3370. We look forward to partnering with you.

Membership Level: Corporate Sponsor

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## Construction

### Hunzinger Construction Company

21100 Enterprise Avenue

Brookfield WI 53045

Phone: 262/797-0797

Fax: 262/797-0474

Website: [www.hunzinger.com](http://www.hunzinger.com)

Contact: John Hunzinger

Title: President

E-mail: [jch@hunzinger.com](mailto:jch@hunzinger.com)

#### Organization Description:

Hunzinger Construction Company is a full service General Contractor/Construction Management and Design Build firm serving the construction industry since 1907. This fourth generation, family owned business specializes in pre-construction planning, Sustainable Building Solution consulting services and 5-D modeling. A leader in the industry, Hunzinger is currently providing construction services to some of the most complex and aggressive healthcare projects in the Milwaukee area.

Membership Level: Corporate Sponsor

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## Information Systems

### ICE Technologies

411 SE 9th Street

Pella IA 50219

Phone: 641-628-8724

Fax: 641-628-4199

Website: [www.icetechnologies.com](http://www.icetechnologies.com)

Contact: Kevin Roose

Title: Business Development Manager

E-mail: [kevinr@icetechnologies.com](mailto:kevinr@icetechnologies.com)

#### Organization Description:

ICE Technologies, Inc.

Today's healthcare environments require multiple disciplines in order to successfully implement the new information technologies that are available to improve patient care and facility productivity. Technologies like Electronic Health Record (HER), Computerized Physician Order Entry (CPOE), Picture Archiving and Communication Systems (PACS) require experience in project management, industry best practices, system engineering, and strategic planning.

For nearly 20 years, ICE Technologies has helped rural and community healthcare providers meet their distinct information technology challenges. ICE's team of experienced system engineers and consultants has been assisting community hospitals align technology with the needs of their organization by providing solutions that range from CIO-level advisory services, project management and software selection assistance, to the ongoing administration of healthcare information system and networks.

Membership Level: Corporate Sponsor

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## Information Systems

### INTELLIMED International Corp.

1825 E. Northern Avenue, Suite 175  
Phoenix AZ 85020

Phone: 262-354-2237 Fax: 602-280-8909

Website: [www.intellimed.com](http://www.intellimed.com)

Contact: Martha Henes  
Title: Midwest Sales Manager  
E-mail: [mhenes@intellimed.com](mailto:mhenes@intellimed.com)

#### Organization Description:

Intellimed provides web-based software that enables users to "mine" information from state patient data that is severity-adjusted by 3M APR-DRG grouper. The value of Intellimed is that it provides actionable information to health care managers and physicians.

Intellimed is more than market share software. Together with Sg2, Intellimed provides health care professionals with inpatient and outpatient volume projections for the market area. Claritas demographic projections are also available to assist with planning and marketing decisions. Microsoft's MapPoint is also embedded to provide the best and easiest to use market maps for market definition and opportunity analysis.

Membership Level: Corporate Sponsor

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## Facilities Development

### Irgens Health Care Facilities Group

10700 Research Dr., Ste One  
Milwaukee WI 53226

Phone: 414/443-0700 Fax: 414/443-1400

Website: [www.irgensllc.com](http://www.irgensllc.com)

Contact: David Arnold  
Title: President  
E-mail: [darnold@irgensllc.com](mailto:darnold@irgensllc.com)

#### Organization Description:

Irgens Health Care Facilities Group, a division of Irgens Development Partners, LLC, is a real estate development firm specializing in medical office and ambulatory care facilities and based in Milwaukee, Wisconsin, with offices in Chicago and Phoenix. The primary goal of Irgens Health Care Facilities Group is to lead the development of health care facilities for hospitals and physician groups throughout the country. Irgens focuses on health care facility development including team assembly, financing, third-party ownership, leasing, design and construction administration, real estate advisory services and property management. Irgens provides these services in a phased approach from planning and analysis (feasibility) to design development, construction, and finally, asset management.

Membership Level: Corporate Sponsor

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## Construction

### JE Dunn Construction

9855 West 78th Street, Suite 270  
Eden Prairie MN 55344

Phone: 952-830-9000 Fax: 953-830-1365

Website: [www.jedunn.com](http://www.jedunn.com)

Contact: Brian Stark  
Title:  
E-mail: [brian.stark@jedunn.com](mailto:brian.stark@jedunn.com)

#### Organization Description:

JE Dunn Construction is proud to be a sponsor of the WHA and a business partner with many valued WHA member clients across the State of Wisconsin. JE Dunn is a leading professional healthcare builder with a regional and national reach. For our clients' success, we provide a full range of construction services including conceptual planning budgets, preconstruction project planning, energy infrastructure evaluations, general construction, construction management and design/build services for hospitals, ambulatory clinics, and senior assisted living facilities. JE Dunn is a proven value added construction resource for our clients' large and small projects needs. We welcome your call and thank you for participating in the WHA.

Membership Level: Corporate Sponsor

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**Insurance Risk Management**

**Johnson Insurance Services, LLC**

525 Junction Road  
Madison WI 53717

**Phone:** 800-279-7181 **Fax:** 877/254-8586

**Website:** [www.johnsonins.com](http://www.johnsonins.com)

**Contact:** Shawna Bertalot  
**Title:** Vice President-Specialization & Practices  
**E-mail:** [sbertalot@johnsonins.com](mailto:sbertalot@johnsonins.com)

**Organization Description:**

Johnson Insurance is the largest independent insurance agency in the state of Wisconsin. As specialists in professional liability insurance, our experienced staff provides comprehensive risk management solutions and customized insurance products to healthcare organizations across Wisconsin and Arizona. Our team of healthcare professionals takes a hands-on approach to design innovative risk transfer strategies that help reduce healthcare errors, enhance patient safety, and control the cost of risk over time.

Johnson Insurance and Johnson Bank are part of Johnson Financial Group, a \$6 billion financial services company with operating companies in Wisconsin, Arizona and Europe. We provide our clients with comprehensive financial solutions in the areas of banking, trust, insurance, investment management and leasing — all delivered with unmatched personal service.

Principal owners of Johnson Financial Group are members of the Samuel C. Johnson family. In the tradition of the Johnson family, we are committed to being leaders in adding to the quality of life in our communities.

At Johnson Insurance, we protect you like family.

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**Membership Level: Corporate Sponsor**

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**Insurance Risk Management**

**J and R Agency**

5002 Hackney Way  
Madison WI 53714

**Phone:** 608-469-9696 **Fax:**

**Website:** [www.jragency.com](http://www.jragency.com)

**Contact:** Bart Schlueter  
**Title:** V.P.-Hospital Operations and Risk Mgmt.  
**E-mail:** [bschlueter@jragency.com](mailto:bschlueter@jragency.com)

**Organization Description:**

Specialty consultants and brokers for medical professional liability insurance and related products and services.

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**Membership Level: Corporate Sponsor**

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## Architectural/Physical Plant

### Kahler Slater

111 West Wisconsin Avenue  
Milwaukee WI 53203

**Phone:** 414/272-2000 **Fax:** 414/272-2001

**Website:** [www.kahlerslater.com](http://www.kahlerslater.com)

**Contact:** James Rasche AIA  
**Title:** Executive Officer/Health Care Team Leader  
**E-mail:** [jrasche@kahlerslater.com](mailto:jrasche@kahlerslater.com)

#### Organization Description:

The experiences and environments we create to support health care should leave patients, visitors, staff and families refreshed, renewed and inspired. Kahler Slater's creative team of planners, architects, interior designers, and communications specialists are experts in Designing Healing Experiences™. Kahler Slater works with visionary health care clients throughout Wisconsin and the world bringing thoughtful and engaging design into the area where it is most needed – where care is delivered. Serving Wisconsin's health care providers since 1915, Kahler Slater employs a creative and customized approach working collaboratively with our clients to achieve benchmark results.

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**Membership Level: Corporate Sponsor**

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## Construction

### Kraemer Brothers, LLC

925 Park Avenue  
Plain WI 53577

**Phone:** 608-546-2411 **Fax:** 608-546-2509

**Website:** [www.kraemerbrothers.com](http://www.kraemerbrothers.com)

**Contact:** Tom Kraemer  
**Title:** President  
**E-mail:** [tkraemer@kraemerbrothers.com](mailto:tkraemer@kraemerbrothers.com)

#### Organization Description:

Kraemer Brothers, LLC has been a construction leader in Wisconsin since its formation in 1948. Based in Plain, the firm today employs an average of 300 construction professionals and self-performs all concrete, masonry, steel erection and carpentry work. Our commitment to quality workmanship, reliable service and integrity in relationships is reflected in its unblemished record of timely project completion and 60 years of customer satisfaction.

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**Membership Level: Corporate Patron**

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## Construction

### Kraus-Anderson Construction Company

4125 Terminal Drive, Suite 100  
McFarland WI 53558

**Phone:** 608-838-5444 **Fax:** 608-838-5445

**Website:** [www.krausanderson.com](http://www.krausanderson.com)

**Contact:** Mike Jankowski  
**Title:** Director of Business Development  
**E-mail:** [mike.jankowski@krausanderson.com](mailto:mike.jankowski@krausanderson.com)

#### Organization Description:

Kraus-Anderson Construction Company specializes in providing general construction, construction management, design/build, and small project expertise. Kraus-Anderson provides the Wisconsin health care industry with the means to build, maintain and update its health care facilities by continually educating within our organization to stay current with industry trends within the state and beyond.

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**Membership Level: Corporate Sponsor**

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## Financial Services

### Lancaster Pollard

65 E. State Street, 16th Floor  
Columbus OH 43215

**Phone:** 614-224-8800 **Fax:** 614-224-8805

**Website:** [www.lancasterpollard.com](http://www.lancasterpollard.com)

**Contact:** Tanya Hahn  
**Title:** Senior Vice President  
**E-mail:** [thahn@lancasterpollard.com](mailto:thahn@lancasterpollard.com)

#### Organization Description:

Lancaster Pollard is a specialty firm focused on providing a multitude of financing options for hospitals and community healthcare providers across the country. In difficult economic times, having more than one option to fund your expansion, renovation, or replacement hospital project provides flexibility and a comprehensive solution for your hospital's long-term success.

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**Membership Level: Corporate Sponsor**

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## Accounting

### LarsonAllen LLP

220 South Sixth, Suite 300  
Minneapolis MN 55402-1436

**Phone:** 612-376-4549 **Fax:** 612/376-4850

**Website:** [www.larsonallen.com](http://www.larsonallen.com)

**Contact:** Korey L. Boelter CPA

**Title:** Principal

**E-mail:** [kboelter@larsonallen.com](mailto:kboelter@larsonallen.com)

#### Organization Description:

LarsonAllen LLP is a professional services firm that provides assurance, accounting, tax, consulting and advisory services. We provide industry specialists and high quality business resources. LarsonAllen has one of the nation's largest health care practices serving hospitals and health systems, senior living providers, physicians, dentists and medical groups, home care and hospice agencies.

**Membership Level:** Corporate Sponsor

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## Marketing/Communications

### Legato Marketing & Communications

1841 s. Ridge Road  
Green Bay WI 54304

**Phone:** 920-965-0735 **Fax:** 920-227-4129

**Website:** [www.golegato.com](http://www.golegato.com)

**Contact:** Mike Milligan

**Title:** President

**E-mail:** [mikem@golegato.com](mailto:mikem@golegato.com)

#### Organization Description:

Legato Marketing & Communications specializes in helping health care organizations build their brand and volumes. Services include marketing planning; research; advertising; public relations; community relations; internet marketing; internal communications; building physician practices. Legato represents critical access hospitals, individual clinics, health systems and senior living facilities. Learn more at [www.golegato.com](http://www.golegato.com)

**Membership Level:** Corporate Sponsor

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## Financial Services

### Lincoln Financial Group

6478 Winchester Blvd, Suite 306  
Canal Winchester OH 43110

**Phone:** 888-263-6991 **Fax:** 260-455-9522

**Website:** [www.lfg.com](http://www.lfg.com)

**Contact:** Cindi Lynch

**Title:** Dir., Institutional Retirement Solutions

**E-mail:** [Cindi.lynch@lfg.com](mailto:Cindi.lynch@lfg.com)

#### Organization Description:

More than 1.5 million individuals and 17,000 employers trust Lincoln to help them plan for retirement. They're in good company with a good company known for financial strength and superior service. As a member of the Insurance Marketplace Standards Associations (IMSA), we are committed to upholding strong business ethics.

Lincoln offers a variety of tax-qualified and non-tax-qualified, fixed and variable, individual and group annuities, and immediate annuities. In addition, we offer a combination annuity/mutual fund program for the qualified employer sponsored market. All in all, Lincoln can help you achieve your financial goals.

**Membership Level:** Corporate Partner

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## Insurance Risk Management

### LMC

4200 University Avenue, Suite 200  
West Des Moines IA 50266

**Phone:** 800-677-1529 **Fax:** 515-237-0190

**Website:** [www.LMCinsurance.com](http://www.LMCinsurance.com)

**Contact:** Frederick S. Bounds

**Title:** Vice President

**E-mail:** [fred.bounds@lmcins.com](mailto:fred.bounds@lmcins.com)

#### Organization Description:

LaMair Mulock Condon, Co. is a commercial insurance broker and risk management consulting company. Products and services include Employee Benefit Programs, Medical Malpractice, Workers' Compensation, health care-specific consulting, and other services. We serve over 100 hospital clients in Wisconsin and throughout the Midwest.

**Membership Level:** Corporate Patron

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## Construction

### Market & Johnson

2350 Galloway Street  
Eau Claire WI 54703

**Phone:** 715/834-1213 **Fax:** 715/834-2331

**Website:** [www.market-johnson.com](http://www.market-johnson.com)

**Contact:** Jason Plante  
**Title:** Director of Business Development  
**E-mail:** [jplante@market-johnson.com](mailto:jplante@market-johnson.com)

#### Organization Description:

Market & Johnson has been a leader of the medical construction industry in western Wisconsin since 1948. Specializing in rural hospital construction, our firm brings key experience to working in a facility while keeping it fully operational. Market & Johnson provides turnkey services ranging from master planning and site selection to dependable preconstruction services. We approach every project with the goal of providing high quality, cost effective solutions while building a long lasting partnership with our clients.

**Membership Level:** Corporate Patron

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## Insurance Risk Management

### Medical Protective

5814 Reed Road  
Fort Wayne IN 46835

**Phone:** **Fax:**

**Website:** [www.medpro.com](http://www.medpro.com)

**Contact:** Bruce Whitmore  
**Title:** Regional Mgr., Hospital/Large Accounts  
**E-mail:** [bruce.whitmore@medpro.com](mailto:bruce.whitmore@medpro.com)

#### Organization Description:

Warren Buffett's Berkshire Hathaway Medical Protective is a national leader in primary medical professional liability coverage and risk solutions to physicians, dentists, allied healthcare professionals, and healthcare facilities.

Medical Protective has been protecting the assets and reputations of healthcare providers for over 100 years. Its offerings include professional liability insurance on both claims-made and occurrence forms, risk management consulting and education, premium finance solutions and through affiliates and partners-additional products and services for its healthcare providers.

**Membership Level:** Corporate Sponsor

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## Retirement Plans

### MetLife Resources

6400 S. Fiddler's Green Circle, Suite 220  
Greenwood Village CO 80111

**Phone:** 720-239-2015 **Fax:** 303-799-9534

**Website:** [www.metliferesources.com](http://www.metliferesources.com)

**Contact:** Scott Vensor  
**Title:** Divisional Marketing Director  
**E-mail:** [svensor@metlife.com](mailto:svensor@metlife.com)

#### Organization Description:

MetLife Resources specializes in providing retirement programs to health care organizations. Some of the MetLife programs include 403(b) plans, 401(k)'s, 457(b) plans and combination 401(a)/403(b) programs. MetLife will provide full service programs including investment options, record keeping, administration, fiduciary responsibility programs and on-site education.

**Membership Level:** Corporate Sponsor

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## Recruiting/Staffing

### Merritt Hawkins & Associates/Staff Care

5001 Statesman Drive  
Irving TX 75063

**Phone:** 800/876-0500 **Fax:** 972-983-0758

**Website:** [www.merrithawkins.com](http://www.merrithawkins.com)

**Contact:** Kurt Mosley  
**Title:** Vice President of Strategic Alliances  
**E-mail:** [kmosley@mhagroup.com](mailto:kmosley@mhagroup.com)

## Organization Description:

Merritt Hawkins & Associates, a division of AMN Healthcare, Inc., is the largest permanent placement physician search and consulting firm in the United States. Merritt Hawkins conducts more than 2,600 permanent physician search assignments each year and also specializes in the permanent recruitment of advanced practice allied health care professionals. The company is widely published and provides research information that includes a variety of surveys, such as its Review of Physician Recruitment Incentives (published annually in Modern Healthcare magazine) its Survey of Final Year Medical Residents, which has been referenced in The Wall Street Journal and many other publications, and its' Survey of Physician Inpatient/Outpatient Revenue. In addition, the firm conducts educational seminars and staffing presentations at conferences nationwide. Merritt Hawkins & Associates' expertise is reflected in the dozens of articles written by or quoting its consultants that are published in health care journals every year. An industry leader for over 20 years, Merritt Hawkins & Associates is the most consistently effective and service-oriented physician search firm in the nation.

Staff Care, a division of AMN Healthcare, Inc., is the nation's leading locum tenens staffing firm, working with over 8,500 independent contractor providers annually. Staff Care fills short-term vacancies in all physician specialties, as well as CRNAs. The company assists hospitals, medical groups, occupational medical clinics, individual practitioners, networks, psychiatric facilities, government institutions, and other organizations to maintain patient care, referrals, and revenue. Recognized publications, such as the New York Times, Wall Street Journal, and American Medical News, regularly seek the expertise of Staff Care consultants, and the company publishes several annual studies of the healthcare staffing industry. Staff Care also sponsors the prestigious Country Doctor of the Year Award®. This annual award, which honors the spirit, skill and dedication of America's rural medical practitioners, has brought positive recognition to rural medicine through profiles in dozens of media outlets, including Parade, People magazine, USA Today, The New York Times, The Today Show, NBC Nightly News, and many others. Contact phone: 800-685-2272; Website: [www.staffcare.com](http://www.staffcare.com)

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**Membership Level:** Corporate Champion

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**Legal Firm**

**Michael Best & Friedrich LLP**

One S Pinckney Street; P.O. Box 1806  
Madison WI 53701-1806

**Phone:** 608/257-3501 **Fax:** 608/283-2275

**Website:** [www.michaelbest.com](http://www.michaelbest.com)

**Contact:** David J. Hanson  
**Title:** Practice Group Chair  
**E-mail:** [djhanson@michaelbest.com](mailto:djhanson@michaelbest.com)

**Organization Description:**

Michael Best & Friedrich has one of Wisconsin's broadest and deepest hospital and health system practices, with health law attorneys in its Milwaukee, Madison, and Waukesha offices. Operations of all of the firm's offices are fully coordinated, enabling us to put the resources and experience of each office to the best and most cost-effective use for clients. Several Health Care Practice Group attorneys concentrate in both health law as well as such diverse specialties as tax, real estate, labor, employee benefits, financing, antitrust, commercial law, and litigation applying their working knowledge of the health care industry to solve the variety of legal issues facing health care providers allowing Michael Best to truly be a full service law firm for our health care clients.

We provide counsel to health care clients ranging in size from one-person physician practices and small community hospitals to large multi-hospital, multi-state integrated delivery systems and academic medical centers. We serve as primary counsel to many of our health care clients in all phases of their business development and in all areas of concern. We have nationally recognized practices in a number of areas, including HIPAA compliance and health care transactions.

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**Membership Level: Corporate Patron**

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**Health Care Consultant**

**Milliman**

15800 Bluemound Road, Suite 100  
Brookfield WI 53005

**Phone:** 262-784-2250 **Fax:** 262-784-2748

**Website:** [www.milliman.com](http://www.milliman.com)

**Contact:** Keith Kieffer  
**Title:** Management Consultant  
**E-mail:** [keith.kieffer@milliman.com](mailto:keith.kieffer@milliman.com)

**Organization Description:**

Milliman serves the full spectrum of business, financial, government, and union organizations. Founded in 1947, the company has 49 offices in principal cities in the United States and worldwide. Known for our business and technical acumen, we provide expert consultation on both the financing and delivery of healthcare. Our clients include many of the leading health systems, hospitals and large physician practices as well as health insurers, Blue Cross plans, and HMOs, employers and sponsors, government policymakers, pharmaceutical companies, and foundations. Milliman consultants include healthcare financial experts, actuaries, clinicians, and information-technology specialists offering a diversity of experience to help you cost effectively manage your organization without compromising quality of care. Our health consultants apply in-depth industry knowledge and superb technical skills to the issues you face, with analysis supported by the most current research and innovative proprietary tools. We specialize in market analysis, performance comparisons, healthcare pricing, managed care contracting, and managing health programs' financial risk.

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**Membership Level: Corporate Sponsor**

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## Construction

### Miron Construction Co., Inc.

1471 McMahan Drive  
Neenah WI 54956

**Phone:** 920/969-7000 **Fax:** 920/969-7393

**Website:** [www.miron-construction.com](http://www.miron-construction.com)

**Contact:** Dennis Lynch  
**Title:** Vice President Healthcare Services  
**E-mail:** [dennis.lynych@miron-construction.com](mailto:dennis.lynych@miron-construction.com)

## Organization Description:

Founded in 1918, Miron Construction Co., Inc. provides construction management, design-build, and general construction to the healthcare, educational, industrial, retail, governmental, religious, institutional, and environmental markets. Miron has developed estimating, value engineering, and project management systems that lead Wisconsin's construction industry. Miron's mission is to provide a competitively-priced, quality project completed on schedule, while keeping safety in mind. Miron's culture is proactive in nature which makes customer involvement in the project as easy and painless as possible. Miron's corporate headquarters is located in Neenah, Wisconsin, with regional offices in Wausau, Madison and Milwaukee Wisconsin and Cedar Rapids, Iowa.

**Membership Level:** Corporate Patron

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## Insurance Risk Management

### MMIC Group, Inc.

7650 Edinborough Way, Suite 400  
Minneapolis MN 55435

**Phone:** 800/328-5532 **Fax:** 952/838-6808

**Website:** [www.mmicgroup.com](http://www.mmicgroup.com)

**Contact:** Tim McMahan  
**Title:** Sr. Marketing Manager  
**E-mail:** [Tim.McMahan@mmicgroup.com](mailto:Tim.McMahan@mmicgroup.com)

## Organization Description:

Headquartered in Minneapolis, Minnesota, MMIC Group, Inc. provides complete professional medical liability insurance, property and casualty insurance products and a range of healthcare technology, services and products to physicians, clinics and hospitals in the Upper Midwest. Members of the Group are: MMIC Group Insurance: MMIC provides professional liability insurance, innovative risk management and aggressive claim handling. MMIC Health IT: Is an authorized reseller of the NextGen electronic medical record and electronic practice management system. Its other services include website development and hosting, and network planning and installation.

**Membership Level:** Corporate Partner

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## Construction

### Mortenson Construction

17975 West Sarah Lane  
Brookfield WI 53045

**Phone:** 262/879-2500 **Fax:** 262/879-2510

**Website:** [www.mortenson.com](http://www.mortenson.com)

**Contact:** Jeff Eckstein AIA  
**Title:** Manager, Healthcare Project Development  
**E-mail:** [jeff.eckstein@mortenson.com](mailto:jeff.eckstein@mortenson.com)

## Organization Description:

Incorporated in 1954, Mortenson Construction is a privately held corporation owned by the Mortenson family. Today, Mortenson has grown to over 2,700 team members with project operations in 48 states and a number of select international locations. Completing projects ranging from under \$1 million to more than \$625 million, Mortenson is involved in a wide variety of project types including healthcare, hospitality, corporate, education, high-tech manufacturing, network/data, and sports facilities. With offices in Milwaukee and Madison, Mortenson is ranked as one of the largest general contractors in Wisconsin and provides a complete range of total construction services, including program management, preconstruction, general contracting, construction management, and design-build.

**Membership Level:** Corporate Patron

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## Health Care Consultant

### OutSource, Inc.

W237 N2920 Woodgate Rd., #100  
Pewaukee WI 53072

**Phone:** 262/544-4442 **Fax:** 262/544-4433

**Website:** [www.outsourceinc.org](http://www.outsourceinc.org)

**Contact:** Lori Zindl

**Title:** CEO

**E-mail:** [lzindl@outsourceinc.org](mailto:lzindl@outsourceinc.org)

**Membership Level:** Corporate Sponsor

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#### Organization Description:

OutSource, Inc. is a full-service accounts receivable management firm specializing in improving cash flow and efficient liquidation of outstanding receivables. Our mission is to provide clients with the most comprehensive and cost-effective A/R management program available in today's market.

## Architectural/Physical Plant

### Perkins+Will

84 10th Street South, Suite 200  
Minneapolis MN 55403

**Phone:** 612/851-5000 **Fax:** 612/851-5001

**Website:** [perkinswill.com](http://perkinswill.com)

**Contact:** Rick Hintz AIA, ACHA, LEED AP

**Title:** Principal

**E-mail:** [rick.hintz@perkinswill.com](mailto:rick.hintz@perkinswill.com)

#### Organization Description:

Perkins+Will pioneered the development of healthcare design as a specialty focus in the 1950s. Today, the firm is a global leader in healthcare, having completed more than 1,000 planning and design projects for over 400 leading institutions in the United States and overseas, and is perennially ranked among the top healthcare design firms by Modern Healthcare. Within the past decade, the firm has designed and planned over 50 million square feet of healthcare and research space in urban, suburban and rural settings. Comprehensive services include master planning, programming, architecture, and interior design for clients ranging from ambulatory and primary care centers to medical research and education facilities.

**Membership Level:** Corporate Patron

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## Financial Services

### Pinnacle Financial Group

7825 Washington Ave S, Suite 310  
Minneapolis MN 55439

**Phone:** 952-345-5305 **Fax:** 952-996-0655

**Website:** [www.pfgservices.com](http://www.pfgservices.com)

**Contact:** Mike Raab

**Title:** CMO/VP Marketing

**E-mail:** [mraab@pfgservices.com](mailto:mraab@pfgservices.com)

#### Organization Description:

Pinnacle is a professional national debt collection agency that provides its clients strong recovery results and excellent customer servicing. We offer programs that provide for early out to late stage receivables recoveries. For the past 13 years Pinnacle has provided our services to small independent rural hospitals as well as to large national medical networks.

We currently employ over 300 staff members working from 3 call centers located in Minnesota and Iowa.

**Membership Level:** Corporate Sponsor

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## Architectural/Physical Plant

### Plunkett Raysich Architects, LLP

11000 West Park Place

Milwaukee WI 53224

Phone: 414-359-3060

Fax: 414-359-3070

Website: [www.prarch.com](http://www.prarch.com)

Contact: Michael H. Scherbel AIA

Title: Senior Partner, Healthcare

E-mail: [mscherbel@prarch.com](mailto:mscherbel@prarch.com)

#### Organization Description:

Our passion is great design. We take pride in bringing together physical elements with pure imagination to compose a facility brand that opens minds. Our belief is that practical can complement innovative. Environments are made for people, and we believe that our vision is matched only by our client's aspirations. Because great design is more than passion, it's our work.

Healthcare design - Architectural design that inspires all who work and are cared for. Healing environments that reflect your culture - your brand - your values.

Creating exceptional spaces - Spaces that are functional and flexible, yet inspiring and financially responsible thoughtfully blending physical elements with imagination.

Plunkett Raysich Architects. Intelligent Design. Inspired Results.

Membership Level: Corporate Sponsor

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## Insurance Risk Management

### ProAssurance Wisconsin Insurance Company

1002 Deming Way

Madison WI 53717

Phone: 608/831-8331

Fax: 608/831-0084

Website: [www.proassurance.com](http://www.proassurance.com)

Contact: Chris Brady

Title: Regional Vice President

E-mail: [cbrady@proassurance.com](mailto:cbrady@proassurance.com)

#### Organization Description:

ProAssurance Wisconsin Insurance Company (formerly "PIC Wisconsin") is a leading professional liability insurer dedicated to treating you and your health care entity fairly. We understand the unique insurance requirements of hospitals, integrated health care networks, and affiliated professionals. Look to us for appropriate coverage, risk management services, financial stability, and intelligent defense of claims. We seek to manage the uncertainties and increase the control you experience by providing fair, responsible rates, effective communication, and respect for your input and priorities. To learn more, visit [www.proassurance.com](http://www.proassurance.com), call 800/279-8331, or contact your local ProAssurance authorized agent.

Membership Level: Corporate Sponsor

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## Other

### Prudential Retirement

280 Trumbull Street

Hartford CT 06103

Phone: 614-761-1811

Fax: 614-761-1166

Website: [www.prudential.com](http://www.prudential.com)

Contact: John Byrne

Title: Vice President

E-mail: [john1.byrne@prudential.com](mailto:john1.byrne@prudential.com)

#### Organization Description:

Prudential Retirement®, a business of Prudential Financial, delivers retirement-plan solutions for public, private, and non-profit organizations.

We offer state-of-the-art recordkeeping, administration, investment management, regulatory and consulting services, comprehensive employee education and communications, and trustee services.

- Total Retirement Solutions (TRS)
- Full-service defined contribution services
- Defined benefit investment management and outsourcing services, specializing in pension risk management strategies
- Non qualified deferred compensation plan services
- Investment-only solutions
- Actuarial and advisory services
- Individual solutions

Membership Level: Corporate Sponsor

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**Legal Firm**

**Quarles & Brady LLP**

33 E. Main Street  
Madison WI 53703

**Phone:** 608/251-5000 **Fax:** 608/251-9166

**Website:** [www.quarles.com](http://www.quarles.com)

**Contact:** Sarah E. Coyne  
**Title:** Partner, Health Care Group  
**E-mail:** [sarah.coyne@quarles.com](mailto:sarah.coyne@quarles.com)

**Organization Description:**

Quarles & Brady is a full service law firm with offices throughout the United States. With more than 22 practice areas, Quarles & Brady has one of the largest organized health care legal practices in the Midwest and has remained at the forefront in providing innovative solutions to the legal problems of healthcare providers. During this era of financial pressures, industry consolidation and corporate compliance, we serve as the equivalent of in-house counsel for many integrated delivery systems, acute care hospitals, retirement communities, long-term care institutions and physician groups of various sizes, providing resources, service and guidance on a wide range of day-to-day and longer-term health care and special needs—formulating and providing continuing advice to an integrated delivery network. As part of a 450 lawyer firm, the health group's lawyers provide guidance on business legal services; regulatory and administrative matters; physician and medical staff matters; bioethics and related fields.

Quarles & Brady also has an office located at:  
411 East Wisconsin Avenue, Milwaukee, WI 53202  
Phone: 414/277-5000 Fax: 414/271-3552  
Contact: Alyce Katayama, Partner, email:  
[ack@quarles.com](mailto:ack@quarles.com)

**Membership Level: Corporate Patron**

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**Health Care Consultant**

**QHR**

105 Continental Place  
Brentwood TN 37027

**Phone:** 800-233-1470 **Fax:** 615-371-4650

**Website:** [www.qhr.com](http://www.qhr.com)

**Contact:** Bill Scarnato  
**Title:** Vice President  
**E-mail:** [bill\\_scarnato@qhr.com](mailto:bill_scarnato@qhr.com)

**Organization Description:**

Quorum Health Resources (QHR) is a national leader in meeting the needs of rural hospitals and health systems, as the largest manager of not-for-profit, rural and Critical Access Hospitals in the U.S., the 7th largest hospital consulting firm, and the largest provider of hospital management education programs in the country. For more information, go to [www.QHR.com](http://www.QHR.com)

**Membership Level: Corporate Sponsor**

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**Architectural/Physical Plant**

**Rauland-Borg Corporation**

1802 W. Central Road  
Mt. Prospect IL 60056

**Phone:** 847-590-7100 **Fax:** 847-632-8550

**Website:** [www.rauland.com](http://www.rauland.com)

**Contact:** Harry Hahn  
**Title:** Regional Manager  
**E-mail:** [harry.hahn@rauland.com](mailto:harry.hahn@rauland.com)

**Organization Description:**

Rauland-Borg manufactures and sells nurse call equipment for the acute and long term care setting. This includes call systems of various types, including sophisticated wireless inter connection and work flow processing. Responder systems are the best known and most dominantly installed system in Wisconsin hospitals. Local installation and service companies include Select Sound Service (414) 645-1600 (Milwaukee and Madison), Northern Musicast (920) 739-8282 (Appleton), and Communications Mid-America (651) 292-0102 (St. Paul, MN). Please feel free to call any of these distributors directly for a system quotation.

**Membership Level: Corporate Sponsor**

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**Legal Firm**

**Reinhart Boerner Van Deuren sc**

1000 N Water Street  
Milwaukee WI 53202

**Phone:** 414-298-8205 **Fax:** 414/298-8097

**Website:** [www.reinhartlaw.com](http://www.reinhartlaw.com)

**Contact:** Robert J. Heath  
**Title:** Chair and Partner  
**E-mail:** [rheath@reinhartlaw.com](mailto:rheath@reinhartlaw.com)

**Organization Description:**

Reinhart Boerner Van Deuren sc serves a national clientele with a substantial concentration of clients in the health care industry. We specialize in services that are unique to the complex and specialized area of health care law – the intricate network of legal relationships that bind hospitals, physicians, other providers and third-party purchasers/payors. Areas of practice include acting as general counsel to hospitals, hospital systems and specialty hospitals, subacute care and long-term care facilities. We provide legal counsel in all areas of the law affecting health care providers including: Medicare/Medicaid reimbursement; insurance regulation; managed care law; administrative law; regulatory, tax and real estate representation; mergers and acquisitions; formation of integrated systems; compliance planning; Stark and Anti-Kickback analysis and defense of health care fraud and abuse cases. We would be pleased to be a part of the success of your health care business.

**Membership Level: Corporate Sponsor**

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**Medical Services**

**Remedy Medical Services**

3587 Gateway Drive, Suite 110  
Eau Claire WI 54701

**Phone:** 715-834-1555 **Fax:** 715-834-1555

**Website:** [www.remedymedicalservices.com](http://www.remedymedicalservices.com)

**Contact:** Maria Fedele MS, PHR  
**Title:** General Manager  
**E-mail:** [maria.fedele@sbcglobal.net](mailto:maria.fedele@sbcglobal.net)

**Organization Description:**

Remedy Medical Services, S.C. is a Wisconsin based multi specialty medical group providing regional Physician and Associate Provider (Nurse Practitioners, Physician Assistants) staffing and management services for emergency rooms, urgent care facilities, clinics and hospitalist programs.

**Membership Level: Corporate Partner**

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**Marketing Communications**

**The Roberts Group**

730 North Grand Avenue  
Waukesha WI 53186

**Phone:** 262/549-6848 **Fax:** 262/549-6842

**Website:** [www.therobertsgroup.com](http://www.therobertsgroup.com)

**Contact:** Barbara Thompson  
**Title:** President  
**E-mail:** [bwthompson@therobertsgroup.com](mailto:bwthompson@therobertsgroup.com)

**Organization Description:**

The Roberts Group, Inc. (TRG) is a full-service agency providing strategic marketing, public relations, communications, issue management and comprehensive creative services exclusively for health care organizations. Since 1981, we have helped clients achieve results with measurable marketing plans supported by attention-grabbing creative. The depth of our project experience includes strategic planning facilitation; marketing audit and assessment; graphic identity development; brand definition, refinement and management; new service and facility launches, single and multimedia advertising campaign development and placement; Web site development, redesign and re-launch; sales force training and development; public relations planning and support; crisis management guidance; and more. Our unprecedented experience in health care marketing enables us to see solutions, plan strategies and move forward quickly.

**Membership Level: Corporate Sponsor**

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**Health Supplier**

**RTI Donor Services**

8120 Forsythia St., Suite 2  
Middleton WI 53562

**Phone:** 608/231-9050 **Fax:** 608/231-9776

**Website:** [www.rtidonorservices.org](http://www.rtidonorservices.org)

**Contact:** Brenda Knighton CTBS  
**Title:** Program Dir., Midwest Division  
**E-mail:** [bknighton@rtix.com](mailto:bknighton@rtix.com)

**Organization Description:**

RTI Donor Services is a not-for-profit network of tissue recovery agencies providing donor families with options on human tissue donation and serves as a resource in their time of need so they can make informed decisions, including the choice not to donate. RTI Donor Services offers extensive support to donor families, including a follow-up program, donor recognition events, and an on-going donor memorial quilt project. RTI Donor Services respects families' decisions about donation that reflect individual, religious, cultural, racial and ethnic backgrounds. To further support the donor family commitment, RTI Donor Services provides professional and compassionate human tissue recovery services to hospital, funeral home, and area coroner partners. RTI Donor Services is dedicated to on-going human tissue donation education for health care, funeral home, and coroner professionals, as well as local communities.

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**Membership Level: Corporate Sponsor**

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**Construction**

**The Samuels Group**

311 Financial Way, Suite 300  
Wausau WI 54401

**Phone:** 715-842-2222 **Fax:** 715-848-8088

**Website:** [www.samuelsgroup.net](http://www.samuelsgroup.net)

**Contact:** Troy Torgerson  
**Title:** Business Development Manager  
**E-mail:** [ttorgerson@samuelsgroup.net](mailto:ttorgerson@samuelsgroup.net)

**Organization Description:**

The Samuels Group is Wisconsin's exclusive provider of Turn-Key Solutions. Our team offers innovative strategies, design, construction, and furnishings to all Healthcare facilities. Our team of experienced, enthusiastic professionals will provide a comprehensive on-site analysis, new program feasibility study and/or address possible renovations, modifications, upgrades or additions needed to become more competitive, attractive and appealing. As your partner, we will help identify stimulus dollars available and present the solutions needed to participate. The Samuels Group employs 21st century techniques such as Building Information Modeling, Green/LEED® design and methods. The Samuels Group is leading the way by providing cost savings and environmentally sound solutions to all project needs. We will truly become your partner on this journey. The Samuels Group ...one simple contact.....so many solutions.

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**Membership Level: Corporate Sponsor**

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## Construction

### C. G. Schmidt, Inc.

11777 W. Lake Park Drive  
Milwaukee WI 53224-3021  
**Phone:** 800/248-1254 **Fax:** 414/577-1156  
**Website:** www.cgschmidt.com  
**Contact:** Rob Chartier PE  
**Title:** Operations Executive  
**E-mail:** rob.chartier@cgschmidt.com

#### Organization Description:

CG Schmidt is southeastern Wisconsin's healthcare construction leader.

Founded in 1920, CG Schmidt offers the most complete quality healthcare construction, construction management, design-phase and design-build services in southeastern Wisconsin. We have successfully done work at over 40 healthcare facilities in southeastern Wisconsin alone. In addition, our senior healthcare team has completed over 44 heart surgery rooms, vascular surgery rooms and cath labs. More importantly, our local experience and specific knowledge of the healthcare industry offers unique value to your next construction endeavor.

#### Alternate contacts include:

Dave Giordano, Director of Marketing -  
daveg@cgschmidt.com  
Jim Hans, Director of Operations-Healthcare and Senior Living - jimh@cgschmidt.com

**Membership Level:** Corporate Partner

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## Miscellaneous

### Shannon Sales Inc.

1005 S. 60th Street  
West Allis WI 53214  
**Phone:** 800/522-9166 **Fax:** 414/944-0550  
**Website:** floorsbyshannonsales.com  
**Contact:** Tony Barzycki  
**Title:** Vice President  
**E-mail:** abarzycki@wi.rr.com

#### Organization Description:

Shannon Sales, Inc. has been a distributor of flooring to Wisconsin Hospitals for over 35 years. We offer sheet vinyl floors that provide durability and the latest technology emphasizing NO WAX, NO BUFF, ANTIBACTERIAL and SLIP RESISTANCE.

With Advancements in performance and appearance, we require no sealers or finishes that add expensive yearly maintenance costs. By simply damp-mopping or auto-scrub, you reduce your yearly maintenance costs by \$1.75-\$2.00 Sq Ft.

Learn about Teknoflor, Altro Safety Flooring and Decoria by accessing our website:  
www.floorsbyshannonsales.com or request our latest CD Rom that includes a virtual sales presentation.

**Membership Level:** Corporate Sponsor

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## Medical Services

### Shared Medical Technology, Inc.

202 West Newton Street  
Rice Lake WI 54868  
**Phone:** 800/352-7254 **Fax:** 715/234-7394  
**Website:** www.sharedmedtech.com  
**Contact:** Craig Zadra  
**Title:** CEO  
**E-mail:** craigz@sharedmedtech.com

#### Organization Description:

Mobile diagnostic imaging service providing services to health care facilities for over 30 years.

Modalities: Ultrasound, Echocardiograms, Vascular Ultrasound, Bone Densitometry, Nuclear Medicine, Cardiac Nuclear Medicine, CT, MRI, PET/CT, BSGI (Mobile, Temporary and In-house Services).

**Membership Level:** Corporate Sponsor

---

**Miscellaneous**

**Sodexo Health Care Services**

435 Sylvan Drive

Fontana WI 53125

**Phone:** 630-842-9374 **Fax:** 262-275-3862

**Website:** www.sodexo.com

**Contact:** Greg Kearney

**Title:** Sales Director

**E-mail:** greg.kearney@sodexo.com

**Membership Level:** Corporate Partner

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**Organization Description:**

Sodexo Health Care is the leading provider of professional management services, including Environmental Services, Food and Nutrition Services, Engineering, Asset Management, Clinical Technology Management, Transport Services and Laundry. Sodexo supports and enhances the healing a hospital brings to its patients by implementing systems and procedures that free your staff and allow them to stay focused on the hospital's highest priority: Treating patients.

**Health Care Storage**

**Storage Systems Midwest, Inc.**

N16 W23430 Stone Ridge Drive

Waukesha WI 53188

**Phone:** 262-650-7700 **Fax:** 262-650-7707

**Website:** www.ssmidwest.dcom

**Contact:** Christopher Dierauer

**Title:** Healthcare Specialist

**E-mail:** cdierauer@ssmidwest.com

**Membership Level:** Corporate Sponsor

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**Organization Description:**

Storage Systems Midwest, Inc. (SSM) focuses on developing and delivering innovative, custom solutions in the materials management and storage industry. Based in Waukesha, SSM has been working with Wisconsin based companies since 1986, in industries ranging from heavy industrial manufacturing, distribution, healthcare, education, libraries, and more.

**Health Supplier**

**Superior Health Linens**

2905 Syene Road

Madison WI 53713

**Phone:** 608-270-1870 **Fax:** 608-270-1705

**Website:** www.superiorhealthlinens.com

**Contact:** Carl Gross

**Title:** Director of Sales

**E-mail:** cgross@superiorhealthlinens.com

**Membership Level:** Corporate Sponsor

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**Organization Description:**

Superior Health Linens (SHL) is a textile rental company that specializes in customized linen rental programs for hospitals and long term care facilities. SHL uses only the best linen products available on the market today with state of the art automated production facilities. Customer service is the number one goal at SHL and we are committed to improving patient satisfaction ratings and at the same time consulting with customers on ways to reduce overall linen costs.

## Information Systems

### Trissential, LLC

1120 James Drive, Suite 104  
Hartland WI 53029

**Phone:** 608-469-6139 **Fax:** 952-513-1544

**Website:** [www.trissential.com](http://www.trissential.com)

**Contact:** John Keating  
**Title:** Director of Business Development  
**E-mail:** [jkeating@trissential.com](mailto:jkeating@trissential.com)

#### Organization Description:

Trissential is a Management Consulting firm focused on organizational improvement in Healthcare and other industries. Trissential has deep Health Information Technology (HIT) expertise and has an extensive client list in both Wisconsin and Minnesota; including MnHIE, Gillette Hospital, United Healthcare, ProHealthcare, and Dean Healthcare Systems. Our consistently successful project experience includes both provider and payor side projects focused in planning, design, selection, and implementation of Electronic Health Record Management Systems, and HIE (Health Information Exchange) strategy, creation, and implementation. Trissential's HIT group is also driving client maturity in the organizational areas of Strategy and Governance, Portfolio, Program and Project Management, Business Architecture and Analysis. Trissential's team of more than 80 consultants average over 20 years of experience, sit on the MN HIMMS Board, and come from all areas of healthcare and technology. Trissential helps healthcare service providers increase effectiveness in the essentials: Effective Strategy, Efficient Management and Exceptional Execution.

**Membership Level:** Corporate Sponsor

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## Health Insurer

### Unity Health Insurance

840 Carolina Street  
Sauk City WI 53583

**Phone:** 800/362-3308 **Fax:** 608/643-2564

**Website:** [www.unityhealth.com](http://www.unityhealth.com)

**Contact:** Brian Collien  
**Title:** V.P., Network Development & Provider Relations  
**E-mail:** [brian.collien@unityhealth.com](mailto:brian.collien@unityhealth.com)

#### Organization Description:

Formed in 1994, Unity Health Plans Insurance Corporation provides community-based managed care products and services to over 90,000 members through 20 counties in southwestern Wisconsin. The company provides HMO, Point of Service, and Preferred Provider Organization products. Unity focuses on community-based health care and direct, affordable access to world-class physicians at UW Health. Unity's parent company is University Health Care, Inc.

**Membership Level:** Corporate Sponsor

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**Miscellaneous**

**Verge Solutions LLC**

363 Hines Court, Suite 210  
San Jose CA 95111

**Phone:** 408-227-1314 **Fax:** 888-205-0179

**Website:** www.verge-solutions.com

**Contact:** Barbara Norman

**Title:**

**E-mail:** barbara@verge-solutions.com

**Organization Description:**

VSurvey is web-based software that provides users with tools to record regulatory compliance while also managing the underlying quality improvement data. Verge clients use built-in, customizable medical record audits, environmental tours and incident reporting to integrate compliance with patient safety, infection control, safety rounds, etc. While developed with the Joint Commission standards in mind, VSurvey now interfaces with other regulatory standards, such as CMS, Magnet, DNV/ISO, Leapfrog, CHAP, State Department of Health, HFAP, and a host of other federal and state compliance requirements.

A VSurvey license includes all features to administer self-evaluations/scoring, remedies for non-compliant standards, and management of all supporting policies, manuals, as well as collection and reporting of unlimited data used to monitor compliance. All imported standard sets are available electronically for key-word search and updates to the standards are provided by Verge Solutions as part of the license agreement.

Professional Endorsement: California (North & South), Georgia, Iowa, (associate member), Maryland, North Carolina, Oklahoma, Tennessee, Texas and Wisconsin Hospital Associations (corporate sponsors).

**Membership Level: Corporate Sponsor**

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**Legal Firm**

**von Briesen & Roper, s.c.**

411 E. Wisconsin Avenue, Suite 700  
Milwaukee WI 53202

**Phone:** 800/622-0607 **Fax:** 414/276-6281

**Website:** www.vonbriesen.com

**Contact:** Lisa M. Gingerich

**Title:** Health Practice Group Leader

**E-mail:** lgingeri@vonbriesen.com

**Organization Description:**

**The Firm:**

von Briesen & Roper is a Milwaukee, Wisconsin-based law firm with a strong and diverse regional, national and international practice. Our attorneys provide exceptional client service and an innovative, cost-effective and practical approach to clients' needs.

**The Practice:**

Our health law section provides comprehensive legal services to the health care industry nationwide as both general counsel and special project counsel. Our clients include multi-hospital integrated systems, academic medical centers, community hospitals, Catholic-sponsored hospitals, rural and critical access hospitals, imaging centers, physician and multi-specialty clinics, and specialty hospitals.

**Membership Level: Corporate Sponsor**

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## Security/Consulting

### The Wackenhut Corporation

633 West Wisconsin Ave., Suite 593  
Milwaukee WI 53203

**Phone:** 414-277-7622 **Fax:** 414-277-7609

**Website:** [www.wackenhut.com](http://www.wackenhut.com)

**Contact:** Mark Schaefer  
**Title:** General Manager  
**E-mail:** [mschaefer@wackenhut.g4s.com](mailto:mschaefer@wackenhut.g4s.com)

#### Organization Description:

The Wackenhut Corporation works with all levels of healthcare facilities to create a security plan that works with their unique budget, hospital layout, and specific security needs. With over 48 years of combined services and experience, and an average JCAHO Evaluation of 97 percent, Wackenhut is clearly the most prepared security company to protect your healthcare facility. It is our goal for our security officers to be an integral part of your organization, not just contracted employees.

**Membership Level: Corporate Patron**

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## Architectural/Physical Plant

### Welman Architects, Inc.

21675 Long View Drive  
Waukesha WI 53186

**Phone:** 262/798-7000 **Fax:** 262/798-7001

**Website:** [www.welmanarch.com](http://www.welmanarch.com)

**Contact:** Grace Redovich  
**Title:** Dir. of Business Development and Marketing  
**E-mail:** [gregovich@welmanarch.com](mailto:gregovich@welmanarch.com)

#### Organization Description:

Established in 1989, Welman Architects focuses on creating innovative, high quality health care environments. From renovating single physician suites to designing complete replacement hospitals, our experience includes virtually all medical settings.

Welman Architects works from coast to coast, yet we are proud to call Wisconsin home, and are honored to sponsor the Wisconsin Hospital Association. Setting Welman Architects apart from our competition is the active participation of the principals of the firm – experts in their fields – working directly with the client for the duration of the project. Their responsiveness to client needs paired with unsurpassed expertise in the medical setting results in satisfied clients and effective, efficient spaces. Your projects deserve our principals.

Welman Architects offers full architectural design services including: facility programming and planning, design and construction documents, code evaluations, construction administration, feasibility studies, JCAHO facility analysis, complete interior design services and more. Our credentials include LEED certification and membership in USGBC.

Experience, Responsiveness, Expertise. Your projects deserve our principles.

**Membership Level: Corporate Sponsor**

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## Financial Services

### WHA Financial Solutions

5510 Research Park Drive  
Madison WI 53711

**Phone:** 800/362-7121 **Fax:** 608/274-8554

**Website:** [www.whafs.com](http://www.whafs.com)

**Contact:** Jon Braddock  
**Title:** Senior Vice President  
**E-mail:** [jbraddock@wha.org](mailto:jbraddock@wha.org)

#### Organization Description:

WHA Financial Solutions' problem-solving expertise and unique collection of skills, ideas, industry experience, and technological resources means first-class employee benefits, corporate insurance, retirement, and business solutions.

Powered by the strength of NFP Benefits Partners, a national corporate benefits organization, WHA Financial Solutions is able to provide you with access to greater solutions, greater insight, and greater support- so you can become faster, control costs, work smarter, offer more, and make the benefits decisions that best fit the unique needs of your workplace.

**Membership Level: Corporate Champion**

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## Information Systems

### WHA Information Center

5510 Research Park Drive, PO Box 259038  
Madison WI 53725-9038

**Phone:** 608-274-1820 **Fax:** 608-274-8554

**Website:** [www.whainfocenter.com](http://www.whainfocenter.com)

**Contact:** Joseph Kachelski  
**Title:** Vice President  
**E-mail:** [jkachelski@wha.org](mailto:jkachelski@wha.org)

#### Organization Description:

WHA Information Center is dedicated to collecting and disseminating complete, accurate and timely data about charges and services provided by Wisconsin hospitals and ambulatory surgery centers.

WHA Information Center is a wholly owned subsidiary of the Wisconsin Hospital Association. It was incorporated on October 1, 2003, and began collecting data in January 2004 under a contract with the Wisconsin Department of Administration.

WHA Information Center offers a variety of data products that can help hospitals understand the demand for health care services in their local area, analyze market trends, and make decisions about adding new programs, services, or physicians.

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**Membership Level: Corporate Champion**

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## Legal Firm

### Whyte Hirschboeck Dudek S.C.

555 East Wells St., Suite 1900  
Milwaukee WI 53202-3819

**Phone:** 414/978-5522 **Fax:** 414/223-5000

**Website:** [www.whdlaw.com](http://www.whdlaw.com)

**Contact:** Dennis J. Purtell  
**Title:** Shareholder  
**E-mail:** [dpurtell@whdlaw.com](mailto:dpurtell@whdlaw.com)

#### Organization Description:

The Whyte Hirschboeck Dudek S.C.'s Health Care Law Group attorneys have for decades provided Wisconsin hospitals and other health care providers trusted legal counsel and exceptional levels of service. We have developed a depth of knowledge of the complex and regulated Wisconsin health care scene. The firm has more than 140 attorneys in Milwaukee and Madison who provide legal assistance on all issues facing hospitals and health systems. This involves special health law aspects of corporate structures and governance, tax/tax exemption, anti-trust, fraud and abuse, employment, information technology, insurance, medical staff, reimbursement, managed care, and tax exempt financing. The Health Care Law Group is supported by attorneys concentrating in intellectual property, government relations, real estate, litigation, telecommunication, immigration, environmental, workers compensation and many others. We seek to be counselors to clients, with a full awareness of the clients' need to operate amidst complexity and regulation and to do so with financial prudence. We work with clients to manage their legal services needs. Trusted Counsel-Exceptional Service. Not a slogan. Rather, the way we choose to operate.

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**Membership Level: Corporate Sponsor**

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## Accounting

### Wipfli LLP

10000 Innovation Drive, Suite 250  
Milwaukee WI 53226

**Phone:** 715/858-6631 **Fax:** 715/832-2345

**Website:** [www.wipfli.com](http://www.wipfli.com)

**Contact:** Sylvia Weise  
**Title:** Health Care Business Development Specialist  
**E-mail:** [sweise@wipfli.com](mailto:sweise@wipfli.com)

#### Organization Description:

Since 1931, Wipfli LLP has been helping health care organizations find their way to success. We believe experienced health care advisors are the ones that make a difference. Our dedicated health care staff has an average of 20 years of experience working with health care organizations of all sizes and types. Our experience includes working with integrated delivery systems, large community hospitals, critical access and rural hospitals, medical practices, home health agencies, long-term care facilities, and dental practices. This team of health care professionals takes pride in their ability to offer personalized service to help you meet your organization's goals. Our experience includes the following: strategic advisory, performance improvement, reimbursement, and financial advisory services.

For more information please visit [www.wipfli.com/healthcare](http://www.wipfli.com/healthcare) or contact Sylvia Weise at 715.858.6631 or [sweise@wipfli.com](mailto:sweise@wipfli.com)

**Membership Level:** Corporate Patron

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## Financial Services

### Wisconsin Health & Educational Facilities Authority

18000 W. Sarah Lane, Suite 300  
Brookfield WI 53045

**Phone:** 262/792-0466 **Fax:** 262/792-0649

**Website:** [whefa.com](http://whefa.com)

**Contact:** Larry Nines  
**Title:** Executive Director  
**E-mail:** [info@whefa.com](mailto:info@whefa.com)

#### Organization Description:

Wisconsin Health Educational Facilities Authority (WHEFA)

WHEFA is an issuer of federally tax-exempt revenue bonds for nonprofit healthcare and educational institutions in the state of Wisconsin. As of June 30, 2009 WHEFA has participated in 603 bond issues in excess of \$14.52 billion over its 30-year history.

**Membership Level:** Corporate Sponsor

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## Miscellaneous

### Wisconsin Manufacturers & Commerce

501 E. Washington Avenue  
Madison WI 53703-2944

**Phone:** 608/258-3400 **Fax:** 608/258-3413

**Website:** [www.wmc.org](http://www.wmc.org)

**Contact:** Michael Shoys  
**Title:** Vice President  
**E-mail:** [mshoys@wmc.org](mailto:mshoys@wmc.org)

#### Organization Description:

WMC is a statewide business association representing manufacturers, service companies, local chambers of commerce and specialized trade associations. Promoting a healthy business climate since 1911, WMC is a unification of the Wisconsin Manufacturers Association, the State Chamber of Commerce and the Wisconsin Council of Safety.

**Membership Level:** Corporate Sponsor

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**Architectural/Physical Plant**

**Zimmerman Architectural Studios, Inc.**

5106 North Port Washington Road  
Glendale WI 53217

**Phone:** 414-918-1476 **Fax:** 414/476-8582

**Website:** [www.zastudios.com](http://www.zastudios.com)

**Contact:** Curt Baer

**Title:** Vice President

**E-mail:** [curtbaer@zastudios.com](mailto:curtbaer@zastudios.com)

**Organization Description:**

Zimmerman Architectural Studios, Inc., with a diverse portfolio of completed healthcare projects, is one of Wisconsin's largest and oldest award winning architectural and engineering design firms. Zimmerman provides a full range of services to the Wisconsin Health Care community including: ARCHITECTURE: architectural design, landscape architecture design, construction cost analysis, sustainable design, construction cost analysis, life cycle cost studies, construction administration, code analysis ENGINEERING: structural engineering, electrical engineering, mechanical engineering, plumbing engineering PLANNING: feasibility planning, master facilities planning, land planning INTERIORS: space programming, interior design, lighting design, color and material selection, medical space planning, furniture and equipment, graphic design.  
Contact: Curt Baer, Vice President,  
[curt.baer@zastudios.com](mailto:curt.baer@zastudios.com)

**Membership Level: Corporate Sponsor**

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